



**California State University Maritime Academy  
BAC Budget Update  
February 20, 2024**

# AGENDA

- Summary of FY2024-25 Budget
  
- Divisional Budget Presentations
  1. Administration & Finance (2/13)
  2. Office of the President (2/13)
  3. Student Affairs (2/20)
  4. University Advancement (2/20)
  5. Academic Affairs (2/27)
  6. Marine Programs (2/27)
  7. Athletics (3/5)
  8. University Wide (3/5)
  
- Next Steps

FY 2024-25  
BUDGET SUMMARY

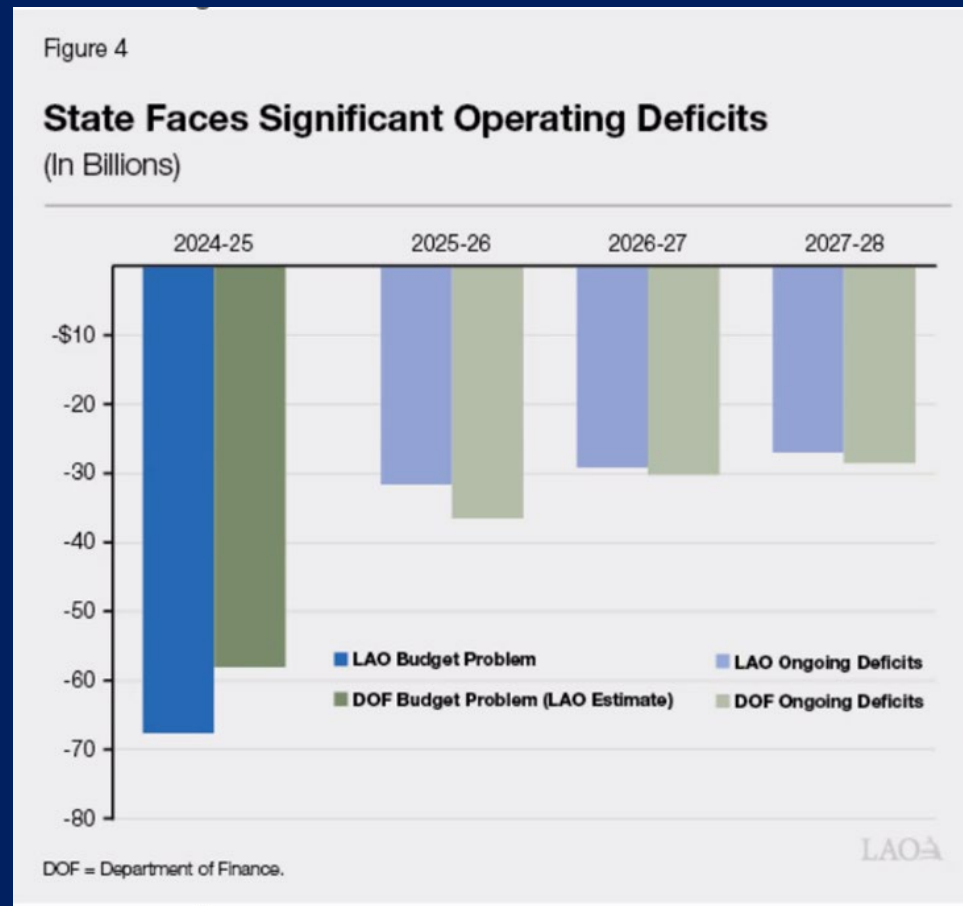
# STATE BUDGET OUTLOOK FISCAL YEAR 2024-25

## Current

- \$38 billion deficit
- State tax revenues lower than expected
- Balances budget: reserves, reductions, borrowing, fund shifts, delays, deferrals

## Future

- State projects operational deficits in the future fiscal years



# GOVERNOR'S PROPOSAL FOR CSU

- 2024-25: Compact deferral, CSU spends \$240m one-time
- 2025-26: \$240m ongoing (yr. 3 of compact)  
~\$252m ongoing (yr. 4 of compact)

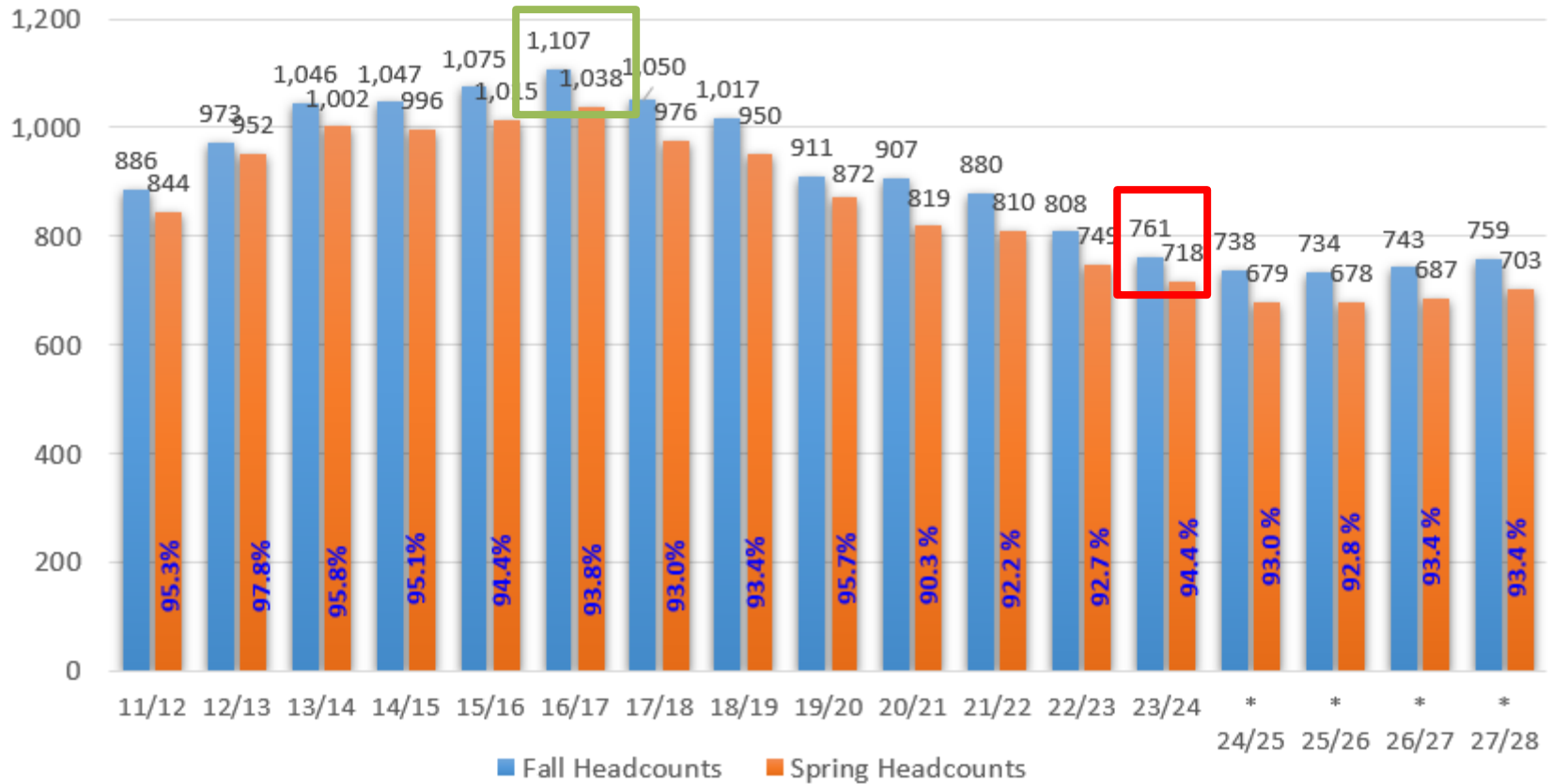
# CAL MARITIME BUDGET CHALLENGES

- Enrollment Decline
- Enrollment and Budget Reallocation Plan
- Increase costs, such as unfunded compensation, inflation, insurance, utilities

# CAL MARITIME ENROLLMENT UPDATE

## FALL AND SPRING HEADCOUNTS

### FALL 2011 – FALL 2027



\* Forecast

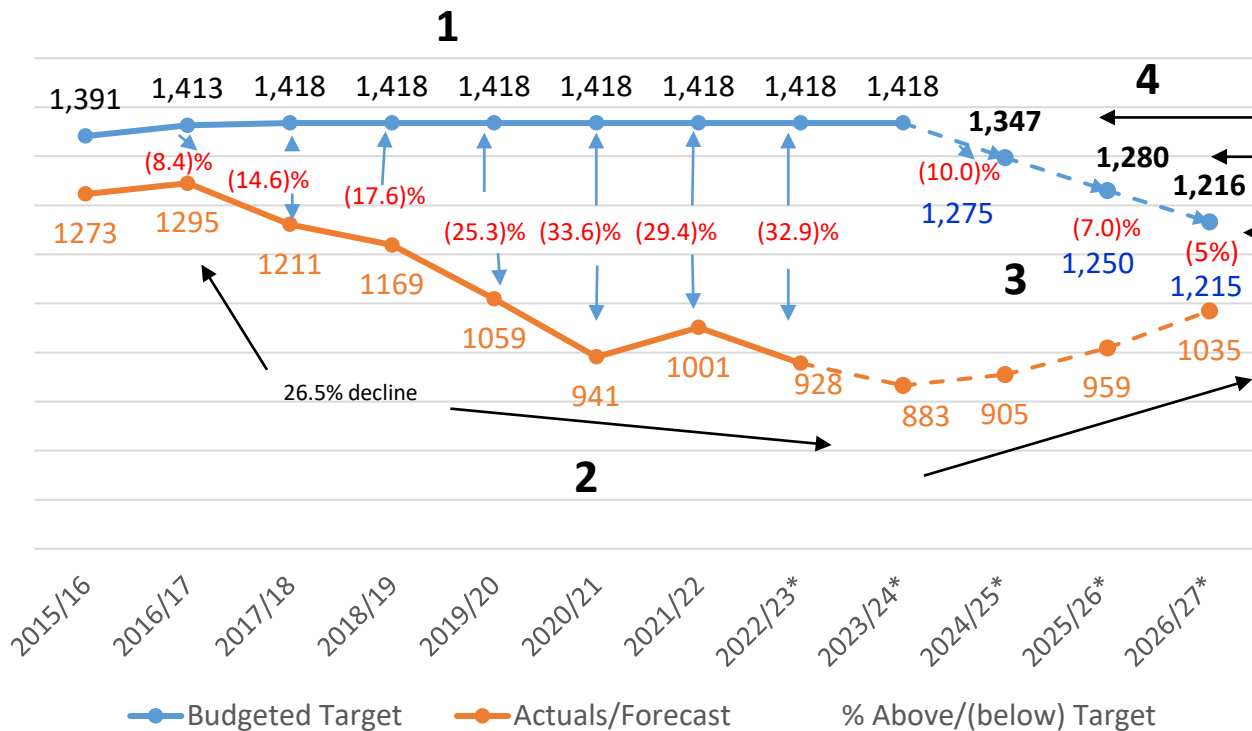
# CSU ENROLLMENT TARGET AND BUDGET REALLOCATION PLAN

- New allocations to campuses meeting and exceeding current target
- Phased Re-Allocations: College Year 2023-24 through 2026-27
  - 1) No reallocation for plan's first year (2023-24)
  - 2) Revised thresholds for **3% 5% 5%** reallocations in subsequent years  
(Original Proposed Plan was 5%, 5%, 5% reallocation)
    - 10%** or more below prior year target (2024-25)
    - 7%** or more below prior year target (2025-26)
    - 5%** or more below prior year target (2026-27)

Reallocation Plan: FTES and GF funding will be reallocated from campuses who are below prior year target, to campuses that are above prior year target



# CAL MARITIME RESIDENT ENROLLMENT (FTES)



1 FTE = \$8,900 of State funding

**FY24/25:**  
Loss of (71) FTES = (\$631,900) Revenue shortfall

**FY25/26:**  
Loss of (67) FTES = (\$596,300) Revenue shortfall

**FY26/27:**  
Loss of (64) FTES = (\$569,600) Revenue shortfall

**Total reduction of (202) FTES = (\$1,797,800) reduction in State funding**

Beginning 2024/25, campuses will be penalized 5% of their enrollment budget if they did not meet at least 90% of their 2023/24 enrollment target, 93% in 2024/25 and 95% in 2025/26

1. Current Budgeted Resident FTES – Systemwide FTES Target
2. Current Actuals & Projections Resident FTES
3. Threshold targets
4. Potential Revised Resident FTES Budgets

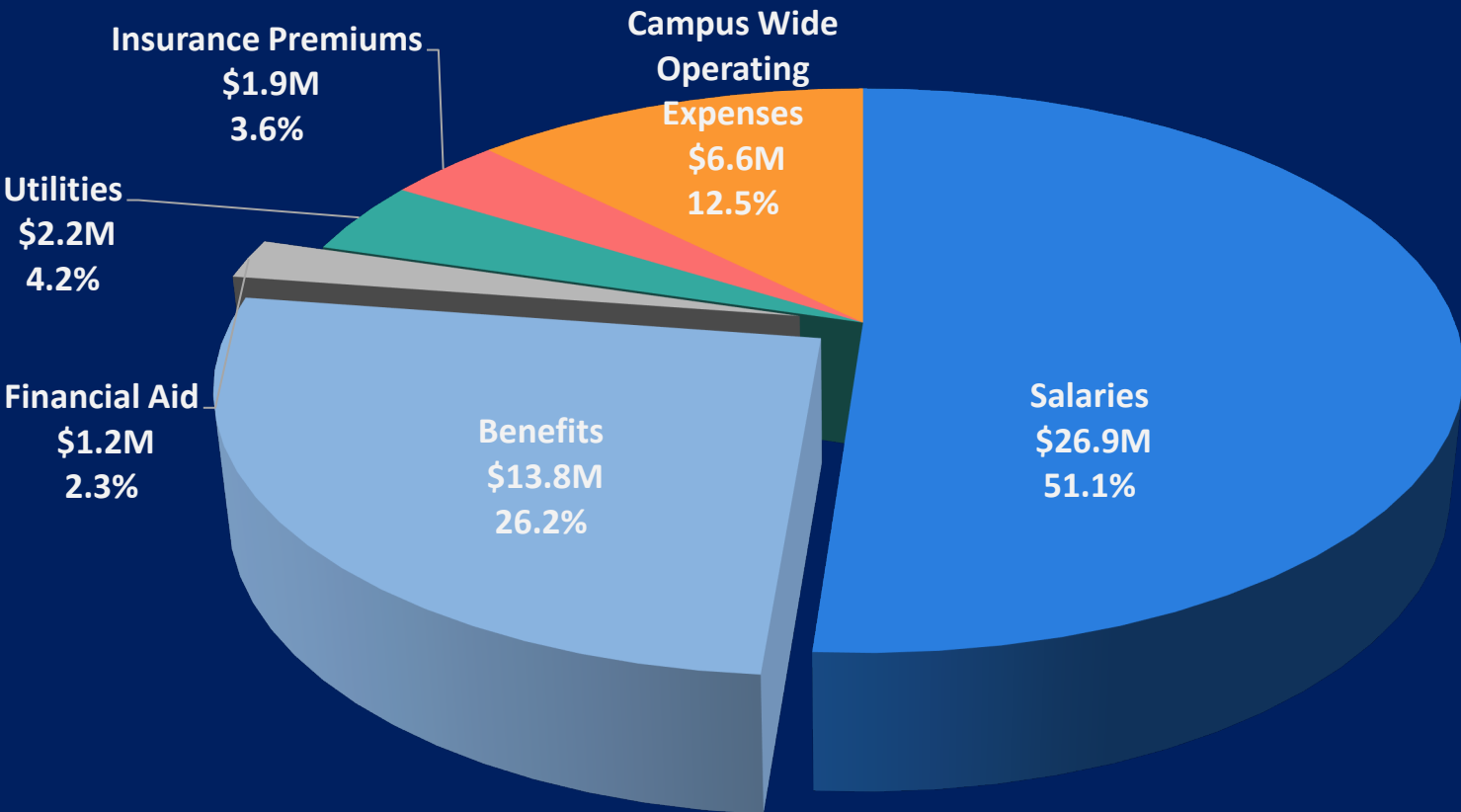
# CAL MARITIME

## BUDGET CHALLENGES CUMULATIVE

### Fiscal Year 2023/24 - 2026/27 Operating Budget

	2023/24 Revised	2024/25 Planning	2025/26 Planning	2026/27 Planning
Enrollment and Other Inflation Adjustments	(\$108,268)	(\$61,196)	(\$46,857)	\$109,591
Cost Recovery Reduction		(395,000)		
Enrollment Realignment GF Reduction		(631,900)	(596,300)	(569,600)
Unfunded Collective Bargaining - Campus Funded	(798,818)	(838,759)	(820,320)	
Total Estimated Budget Shortfall	(\$907,086)	(\$1,926,855)	(\$1,463,477)	(\$460,009)
Cumulative Budget Reduction	(\$907,086)	(\$2,833,941)	(\$4,297,418)	(\$4,757,427)

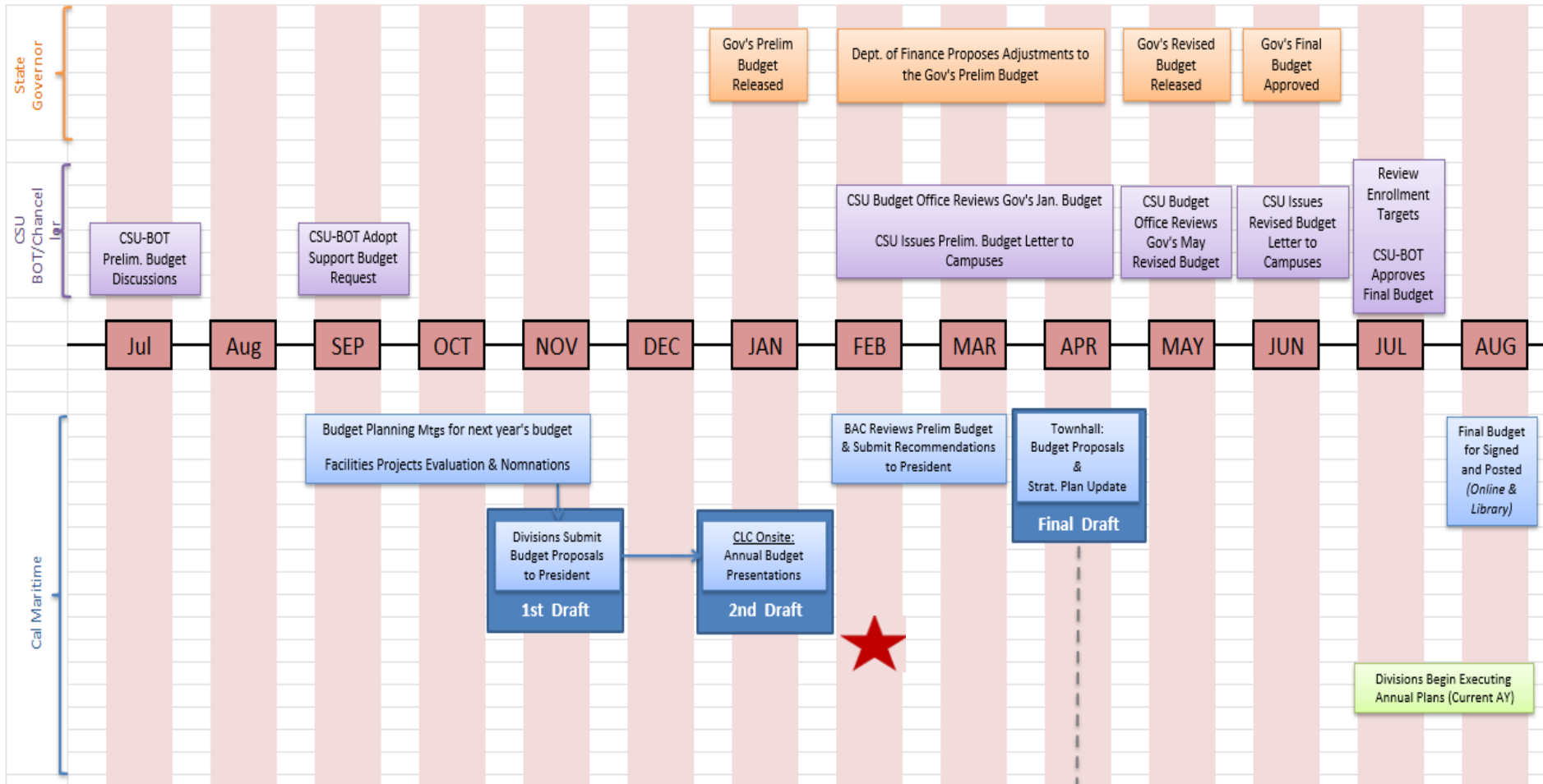
# CAL MARITIME FY23-24 OPERATING BUDGET



**Total Operating Budget: \$52.6 M**

# CAL MARITIME BUDGET PROCESS

Cal Maritime Annual Planning & Budget Development Timeline



# FY24-25 BUDGET RECAP

**CALIFORNIA STATE UNIVERSITY MARITIME ACADEMY**  
**FY2023-24 and 2024-25 BUDGET PLANNING**  
**FISCAL YEAR TREND**

**DRAFT**

		A	B	C	D	E	F	G	H	I	J
		2023-24				2024-25					
Division	Type	FY23-24 Budget	Re-Org Adjustment	FY23-24 Revised Budget	Amount to Reduce \$907,086	Amount to Reduce \$1,926,855	Total Reduction	Budget Adjustments	FY24-25 Revised Planning Budget	FY24-25 Budget Submissions	(Unmet) Target Reduction
ACADEMIC AFFAIRS	Salaries & Wages	11,526,258	(838,421)	10,687,837	(361,013)	(766,873)	(1,127,887)	105,000	9,664,950	10,098,597	(433,647)
	Operating Expense	1,434,016	(336,504)	1,097,512				-	1,097,512	943,691	153,821
<b>ACADEMIC AFFAIRS Total</b>		<b>12,960,274</b>	<b>(1,174,925)</b>	<b>11,785,349</b>				<b>105,000</b>	<b>10,762,462</b>	<b>11,042,288</b>	<b>(279,826)</b>
ADMINISTRATION & FINANCE	Salaries & Wages	7,062,963		7,062,963	(238,572)	(506,782)	(745,354)	-	6,317,609	6,636,466	(318,857)
	Operating Expense	1,393,277		1,393,277				-	1,393,277	1,415,212	(21,935)
<b>ADMINISTRATION &amp; FINANCE Total</b>		<b>8,456,240</b>	<b>-</b>	<b>8,456,240</b>				<b>-</b>	<b>7,710,886</b>	<b>8,051,678</b>	<b>(340,792)</b>
ATHLETICS	Salaries & Wages	1,582,845		1,582,845	(53,465)	(113,572)	(167,038)	-	1,415,807	1,428,304	(12,497)
	Operating Expense	506,883		506,883				-	506,883	494,220	12,663
<b>ATHLETICS Total</b>		<b>2,089,728</b>	<b>-</b>	<b>2,089,728</b>				<b>-</b>	<b>1,922,690</b>	<b>1,922,524</b>	<b>166</b>
MARINE PROGRAMS	Salaries & Wages	1,623,688		1,623,688	(54,845)	(116,503)	(171,348)	-	1,452,340	1,647,764	(195,424)
	Operating Expense	1,632,678		1,632,678				-	1,632,678	2,177,467	(544,789)
<b>MARINE PROGRAMS Total</b>		<b>3,256,366</b>	<b>-</b>	<b>3,256,366</b>				<b>-</b>	<b>3,085,018</b>	<b>3,825,231</b>	<b>(740,213)</b>
OFFICE OF THE PRESIDENT	Salaries & Wages	1,170,246		1,170,246	(39,529)	(83,967)	(123,496)	(105,000)	941,750	965,481	(23,731)
	Operating Expense	298,571		298,571				-	298,571	171,019	127,552
<b>OFFICE OF THE PRESIDENT Total</b>		<b>1,468,817</b>	<b>-</b>	<b>1,468,817</b>				<b>(105,000)</b>	<b>1,240,321</b>	<b>1,136,500</b>	<b>103,821</b>
STUDENT AFFAIRS	Salaries & Wages	3,029,894	838,421	3,868,315	(130,664)	(277,559)	(408,223)	-	3,460,092	3,685,916	(225,824)
	Operating Expense	897,318	336,504	1,233,822				-	1,233,822	1,106,350	127,472
<b>STUDENT AFFAIRS Total</b>		<b>3,927,212</b>	<b>1,174,925</b>	<b>5,102,137</b>				<b>-</b>	<b>4,693,914</b>	<b>4,792,266</b>	<b>(98,352)</b>
UNIVERSITY ADVANCEMENT	Salaries & Wages	858,489		858,489	(28,998)	(61,598)	(90,596)	-	767,893	766,400	1,493
	Operating Expense	22,101		22,101				-	22,101	22,094	7
<b>UNIVERSITY ADVANCEMENT Total</b>		<b>880,590</b>	<b>-</b>	<b>880,590</b>				<b>-</b>	<b>789,994</b>	<b>788,494</b>	<b>1,500</b>
UNIVERSITY WIDE	Salaries & Wages	25,077		25,077				1,984	27,061	27,061	-
	Operating Expense	19,552,371		19,552,371				1,559,668	21,112,039	21,112,039	-
<b>UNIVERSITY WIDE Total</b>		<b>19,577,448</b>	<b>-</b>	<b>19,577,448</b>				<b>1,561,652</b>	<b>21,139,100</b>	<b>21,139,100</b>	<b>-</b>
<b>Grand Total</b>		<b>\$52,616,675</b>	<b>\$0</b>	<b>\$52,616,675</b>	<b>(907,086)</b>	<b>(1,926,855)</b>	<b>(2,833,941)</b>	<b>\$1,561,652</b>	<b>\$51,344,386</b>	<b>\$52,698,081</b>	<b>(\$1,353,696)</b>

# 2024-25 BUDGET PLANNING DIVISION PRESENTATIONS

# Administration & Finance

# Administration & Finance

**Administration and Finance** manages the university's financial, budget, facilities, facilities planning & oversight of design and construction, safety, human resource administration, and information technology resources.

**Departments:** Financial Services      Facilities Management  
Human Resources      Safety & Risk Management  
University Police      Information Technology  
Contract Services & Procurement  
Budget & Institutional Research  
Facilities Planning Design & Construction

**Initiatives:** Pier renovation, execution of construction and campus projects, common human resources system

**Challenges:** maintain staffing levels, cross training and transfer of knowledge, deferred maintenance and infrastructure improvements



# Administration & Finance

Account Category	Account Fdescr	FY21-22 Actuals	FY22-23 Actuals	FY23-24 Baseline Budget	FY24-25 Proposed Budget	Dollar Change
<b>Salaries &amp; Wages</b>						
	601201 - Management and Supervisory	2,225,256	2,328,325	2,322,388	2,046,308	(276,080)
	601290 - MPP Sal - LumpSum Vac	94,460	40,343			-
	601300 - Support Staff Salaries	3,993,709	3,837,909	4,636,078	4,479,589	(156,489)
	601301 - Overtime	234,379	250,915	25,000	40,572	15,572
	601303 - Student Assistants	92,785	96,721	42,434	34,934	(7,500)
	601305 - Uniform Allowance PERS	570				-
	601385 - Lump Sum Overtime	37,676	25,666			-
	601395 - Staff Sal - LumpSum Vac	126,947	54,104			-
	601813 - Misc Stipends	174,625	353,874			-
	601816 - Stipend R08	35,950	36,250	26,887	26,887	-
	601817 - Stipend CSUEU & R01	13,188	6,175	2,000	-	(2,000)
	601818 - IDL Sick Leave Supp - Staff	2,551	29,542			-
	601821 - Shift Differential	26,204	22,971	8,176	8,176	-
	602001 - Work Study on Campus	8,644	11,006			-
<b>Salaries &amp; Wages Total</b>		<b>7,066,943</b>	<b>7,093,801</b>	<b>7,062,963</b>	<b>6,636,466</b>	<b>(426,497)</b>
<b>Operating Expense</b>						
	603990 - Uniform Allowance - NonPERS	17,030	15,846	16,800	16,800	-
	604001 - Communications-Tele Usage	20,442	1,900	22,100	10,600	(11,500)
	604902 - Mobile telecommunications	4,853	4,219	2,986	486	(2,500)
	605006 - Hazardous Waste	25,052	518			-
	605090 - Other Utilities	2,880				-
	606001 - Travel In State	15,994	18,512	19,000	4,000	(15,000)
	606002 - Travel Out of State	1,662	5,938	2,000	-	(2,000)
	613001 - Contracted Services	395,801	399,227	205,325	271,940	66,615
	613811 - AR Collection Costs	21				-
	616001 - I/T Communications	19,608	32,149	20,000	27,500	7,500
	616002 - IT Hardware	240,532	184,858	37,000	34,900	(2,100)
	616003 - IT Software	334,456	348,760	329,481	328,481	(1,000)
	616004 - I/T Infrastructure	912	69,271	80,099	80,099	-
	616005 - IT Costs - Other	32,102	5,250	5,250	5,250	-
	617001 - Services from other Funds/Agcy	1,879	140			-
	617101 - Service frm Btwn Campuses & CO	15,579	6,805	3,500	3,500	-
	619001 - Other Equip < \$5,000	5,412	-	4,800	1,000	(3,800)
	619901 - Other Equipment >\$5k	120,955	18,372			-
	660001 - Postage	4,683	2,368	3,225	3,000	(225)
	660002 - Printing	366	188	100	-	(100)
	660003 - Supplies and Services	499,416	564,709	267,765	263,765	(4,000)
	660009 - Professional Development	8,004	17,468	2,755	1,500	(1,255)
	660017 - Advertising and Promotional Ex	14,015	5,722	6,000	3,000	(3,000)
	660026 - CA Tech Agency -Teale Data Ct	3,181	5,181	3,000	3,000	-
	660042 - Recruitment and Employee Reloc	16,715	12,367			-
	660046 - Wells Fargo Bank Charges	3,341	(0)			-
	660061 - R&M - Building Maintenance	577,676	342,209	206,111	206,111	-
	660062 - R&M - Custodial Services	27,782	129,761			-
	660064 - R&M - Landscape & Grounds	100,366	61,706	12,000	12,000	-
	660090 - Other Expenses		133			-
	660250 - Bank and BankCard Fees	267				-
	660903 - Hospitality Expense	5,189	2,496			-
	660931 - License Fees, svc & non-profes	569	493	1,000	1,000	-
	660932 - Event Registration Fees	250				-
	660951 - Equip Repairs & Maintenance	26,066	23,048	35,700	32,000	(3,700)
	660970 - Fuel CMA vessels & Vehicles	42,063	38,864	30,000	30,000	-
	660984 - Janitorial Supplies	74,704	3,507	75,000	75,000	-
	660989 - Campus Reserve		132			-
	660992 - Professional Memberships & Due	2,155	830	1,280	280	(1,000)
<b>Operating Expense Total</b>		<b>2,661,978</b>	<b>2,322,947</b>	<b>1,393,277</b>	<b>1,415,212</b>	<b>21,935</b>
<b>Grand Total</b>		<b>\$9,728,921</b>	<b>\$9,416,748</b>	<b>\$8,456,240</b>	<b>\$8,051,678</b>	<b>(\$404,562)</b>

# Administration & Finance

## Salaries & Wages

Account Category	Account Fdescr	FY21-22 Actuals	FY22-23 Actuals	FY23-24 Baseline Budget	FY24-25 Proposed Budget	Dollar Change
Salaries & Wages	601201 - Management and Supervisory	2,225,256	2,328,325	2,322,388	2,046,308	(276,080)
	601290 - MPP Sal - LumpSum Vac	94,460	40,343			-
	601300 - Support Staff Salaries	3,993,709	3,837,909	4,636,078	4,479,589	(156,489)
	601301 - Overtime	234,379	250,915	25,000	40,572	15,572
	601303 - Student Assistants	92,785	96,721	42,434	34,934	(7,500)
	601305 - Uniform Allowance PERS	570				-
	601385 - Lump Sum Overtime	37,676	25,666			-
	601395 - Staff Sal - LumpSum Vac	126,947	54,104			-
	601813 - Misc Stipends	174,625	353,874			-
	601816 - Stipend R08	35,950	36,250	26,887	26,887	-
	601817 - Stipend CSUEU & R01	13,188	6,175	2,000	-	(2,000)
	601818 - IDL Sick Leave Supp - Staff	2,551	29,542			-
	601821 - Shift Differential	26,204	22,971	8,176	8,176	-
	602001 - Work Study on Campus	8,644	11,006			-
<b>Salaries &amp; Wages Total</b>		<b>7,066,943</b>	<b>7,093,801</b>	<b>7,062,963</b>	<b>6,636,466</b>	<b>(426,497)</b>

\$426,497 Reduction in Salaries

# Administration & Finance

## Operating Expenses

Account Category	Account Fdescr	FY21-22 Actuals	FY22-23 Actuals	FY23-24 Baseline Budget	FY24-25 Proposed Budget	Dollar Change
Operating Expense	603990 - Uniform Allowance - NonPERS	17,030	15,846	16,800	16,800	-
	604001 - Communications-Tele Usage	20,442	1,900	22,100	10,600	(11,500)
	604902 - Mobile telecommunications	4,853	4,219	2,986	486	(2,500)
	605006 - Hazardous Waste	25,052	518			-
	605090 - Other Utilities	2,880				-
	606001 - Travel In State	15,994	18,512	19,000	4,000	(15,000)
	606002 - Travel Out of State	1,662	5,938	2,000	-	(2,000)
	613001 - Contracted Services	395,801	399,227	205,325	271,940	66,615
	613811 - AR Collection Costs	21				-
	616001 - I/T Communications	19,608	32,149	20,000	27,500	7,500
	616002 - IT Hardware	240,532	184,858	37,000	34,900	(2,100)
	616003 - IT Software	334,456	348,760	329,481	328,481	(1,000)
	616004 - I/T Infrastructure	912	69,271	80,099	80,099	-
	616005 - IT Costs - Other	32,102	5,250	5,250	5,250	-
	617001 - Services from other Funds/Agcy	1,879	140			-
	617101 - Service frm Btwn Campuses & CO	15,579	6,805	3,500	3,500	-
	619001 - Other Equip < \$5,000	5,412	-	4,800	1,000	(3,800)
	619901 - Other Equipment >\$5k	120,955	18,372			-
	660001 - Postage	4,683	2,368	3,225	3,000	(225)
	660002 - Printing	366	188	100	-	(100)
	660003 - Supplies and Services	499,416	564,709	267,765	263,765	(4,000)
	660009 - Professional Development	8,004	17,468	2,755	1,500	(1,255)
	660017 - Advertising and Promotional Ex	14,015	5,722	6,000	3,000	(3,000)
	660026 - CA Tech Agency -Teale Data Ct	3,181	5,181	3,000	3,000	-
	660042 - Recruitment and Employee Reloc	16,715	12,367			-
	660046 - Wells Fargo Bank Charges	3,341	(0)			-
	660061 - R&M - Building Maintenance	577,676	342,209	206,111	206,111	-
	660062 - R&M - Custodial Services	27,782	129,761			-
	660064 - R&M - Landscape & Grounds	100,366	61,706	12,000	12,000	-
	660090 - Other Expenses		133			-
	660250 - Bank and BankCard Fees	267				-
	660903 - Hospitality Expense	5,189	2,496			-
	660931 - License Fees, svc & non-profes	569	493	1,000	1,000	-
	660932 - Event Registration Fees	250				-
	660951 - Equip Repairs & Maintenance	26,066	23,048	35,700	32,000	(3,700)
	660970 - Fuel CMA vessels & Vehicles	42,063	38,864	30,000	30,000	-
	660984 - Janitorial Supplies	74,704	3,507	75,000	75,000	-
	660989 - Campus Reserve		132			-
	660992 - Professional Memberships & Due	2,155	830	1,280	280	(1,000)
<b>Operating Expense Total</b>		<b>2,661,978</b>	<b>2,322,947</b>	<b>1,393,277</b>	<b>1,415,212</b>	<b>21,935</b>
<b>Grand Total</b>		<b>\$9,728,921</b>	<b>\$9,416,748</b>	<b>\$8,456,240</b>	<b>\$8,051,678</b>	<b>(\$404,562)</b>

# Administration & Finance

## Salary Variance FY24-25 Budget

- \$426.5k projected total salary reductions

## Operating Expense Variance FY24-25 Budget

- \$21.9k projected expense adjustments

Travel

Contracted Services

Communications

Other adjustments

# Administration & Finance

A&Fs proposed 2024-25 budget remains challenged and is not able to meet its target budget reduction nor is able to reduce its budget any further without sacrificing more service interruptions. Further analysis and discussion, and careful prioritization of critical initiatives will need to be reviewed with resources currently available.

## Budget Reduction:

Target Reduction:	\$745,354
Current Reduction:	<u>\$404,562</u>
Un-met Reduction:	\$340,792

# Office of the President

# Office of the President

## Roles & Responsibilities

The **Office of the President** is responsible for upholding the vision, mission, and beliefs & values of the academy.

Specific areas of oversight includes:

- **University Affairs & Campus Leadership**
- **Public Affairs**
- **Unity Council (DEI Council)**

# OFFICE OF THE PRESIDENT

Account Category	Account Fdescr	FY21-22 Actuals	FY22-23 Actuals	FY23-24 Baseline Budget	FY24-25 Proposed Budget	Dollar Change
Salaries & Wages	601030 - S & W President	291,324	378,888	370,241	370,241	-
	601201 - Management and Supervisory	443,287	485,206	507,613	435,024	(72,589)
	601290 - MPP Sal - LumpSum Vac	2,681	22,614			-
	601300 - Support Staff Salaries	158,341	142,359	267,216	141,216	(126,000)
	601303 - Student Assistants	5,148	3,507	13,176	7,000	(6,176)
	601385 - Lump Sum Overtime	1,085	673			-
	601395 - Staff Sal - LumpSum Vac	9,046	327			-
	601813 - Misc Stipends	11,000	17,500			-
	601823 - Auto Allowance	12,000	12,000	12,000	12,000	-
	602001 - Work Study on Campus	513	-			-
<b>Salaries &amp; Wages Total</b>		<b>934,426</b>	<b>1,063,076</b>	<b>1,170,246</b>	<b>965,481</b>	<b>(204,765)</b>
	606001 - Travel In State	21,908	25,388	33,325	30,325	(3,000)
	606002 - Travel Out of State	11,113	13,876	14,536	14,536	-
	613001 - Contracted Services	47,704	77,140	46,500	6,500	(40,000)
	613911 - Contracted Instruction	-	-	500	500	-
	616002 - IT Hardware	2,089	4,786	3,018	818	(2,200)
	616003 - IT Software	-	-	5,597	5,597	-
	619001 - Other Equip < \$5,000	-	-	500	500	-
	660001 - Postage	117	45	9,569	1,500	(8,069)
	660002 - Printing	18,403	37,771	42,077	11,500	(30,577)
	660003 - Supplies and Services	48,834	41,910	36,980	13,550	(23,430)
	660009 - Professional Development	6,574	11,302	21,848	6,722	(15,126)
	660010 - Insurance Expense	-	60			-
	660017 - Advertising and Promotional Ex	2,379	800	23,921	23,921	-
	660042 - Recruitment and Employee Reloc	2,767	5,500			-
	660090 - Other Expenses	4				-
	660903 - Hospitality Expense	4,325	4,351	12,200	7,050	(5,150)
	660933 - Student Activities	-	-	500	500	-
	660992 - Professional Memberships & Due	39,394	48,725	47,500	47,500	-
<b>Operating Expense Total</b>		<b>205,610</b>	<b>271,652</b>	<b>298,571</b>	<b>171,019</b>	<b>(127,552)</b>
<b>Grand Total</b>		<b>\$1,140,036</b>	<b>\$1,334,728</b>	<b>\$1,468,817</b>	<b>\$1,136,500</b>	<b>(\$332,317)</b>



# Office of the President

## 24/25 Operating Expense Reductions

23/24 Reductions: President's Office		
Item	Amount	Notes
Student Assistant	\$3,000	Removing SA completely from OOTP
Contracted Services	\$40,000	Removing Contracted Services completely from OOTP
Printing	\$1,500	Reducing printing from OOTP (originally \$2000 now \$500)
Hospitality	\$5,150	Reducing hospitality from OOTP (\$10,150 now \$5000)
<b>Total</b>	<b>\$49,650</b>	
24/25 Reductions: President's Office		
Item	Amount	Notes
OOTP Supplies and Services	\$19,899	OOTP Reducing Supplies and Services (originally \$26,399 now \$6500)
OOTP Professional Development	\$15,126	OOTP Reducing Professional Development (originally \$20,126 now \$5000)
OOTP Hardware	\$2,200	OOTP Reducing Hardware completely (originally \$2,200)
PA Printing	\$29,000	PA Reducing Printing (Originally \$39,000 vs \$10,000)
PA Supplies and Services	\$3,531	PA Reducing Supplies and Services (Originally \$6531 vs \$3000)
PA Travel Out of State	\$3,000	Removing PA Travel In State completely
PA Postage	\$8,069	PA Reducing Postage (Originally \$9069 vs \$1000)
PA Student Assistants	\$3,176	PA Reducing Bridge Student Assistants (Originally \$9176 vs \$6000)
<b>Total</b>	<b>\$84,001</b>	

# Office of the President

## Budget Reduction:

Target Reduction: \$123,496

Current Reduction: \$227,317

Net: \$103,821

# Student Affairs

# Student Affairs

**Student Affairs** provides the Corps of Cadets an inclusive, developmental, and holistic academy experience through programs, services, and an environment that inspires leadership with a global perspective.

**Departments:** Dean of Students      Career Services  
Health Services      CAPS  
Title IX & DHR      Inclusion Initiative  
VPSA      Financial Aid  
Commencement      New Student Orientation  
Commandants      Community Programs  
Admissions      Discipline & Conduct  
EOP      Resilient Scholars Programs  
Disability Support Services  
ASCMA & Residence Life (budgets not included)

# Student Affairs

## Initiatives for 2024-2025

- Continue to support First Year Seminars in partnership with Academic Affairs (as second part of orientation)
- Increase Inclusion Efforts
- Continue to improve safety regarding SASH on Commercial STII and TSGB
- Enhance career internship opportunities
- Enhance the utilization of our alumni, students, faculty and staff in our recruiting efforts
- Continue to work in collaboration with the Chancellor's office to address admissions efforts
- Create a cross campus effort to address black student excellence, the Pride Index and enhancing other affinity group experiences.

# Student Affairs

## Challenges/Opportunities

- Continue to rebuild the Title IX program to earn community trust in Equity and Processes
- Enhance Cadet Success and Retention
  - Safety and Belonging Initiatives: DACA, black, Asian American and Pacific Islander student success efforts
  - Basic Needs program
- Recruitment and Retention challenges
- Staffing reductions due to budget
- Remaining staff who will have to pick up responsibilities for vacant positions
- Follow through on JED strategic plan to improve student mental health and wellbeing
- Enhance the Overall Residential Experience
- Continue to improve cadet experience:
  - Offer more opportunities to study and practice leadership
  - Build Community Engagement into entire student experience

# Student Affairs

Account Category	Account Fdescr	FY21-22 Actuals	FY22-23 Actuals	FY23-24 Baseline Budget	FY24-25 Proposed Budget	Dollar Change
Salaries & Wages	601100 - Academic Salaries	198,228	255,995	243,948	242,940	(1,008)
	601190 - Acad Sal - LumpSum Vac	10,107	3,095			-
	601201 - Management and Supervisory	1,227,338	1,417,774	1,527,846	1,782,708	254,862
	601290 - MPP Sal - LumpSum Vac	33,605	65,238			-
	601300 - Support Staff Salaries	1,642,363	1,384,812	1,877,249	1,382,649	(494,600)
	601303 - Student Assistants	107,602	173,802	124,271	111,771	(12,500)
	601305 - Uniform Allowance PERS		222			-
	601385 - Lump Sum Overtime	6,475	6,700			-
	601395 - Staff Sal - LumpSum Vac	27,891	48,702			-
	601813 - Misc Stipends	52,698	206,821	95,000	95,000	-
	601815 - Stipend R04 (Annual)	5,553	4,153			-
	601817 - Stipend CSUEU & R01	1	1,666			-
	601818 - IDL Sick Leave Supp - Staff	275				-
602001 - Work Study on Campus	11,547	21,314			-	
<b>Salaries &amp; Wages Total</b>		<b>3,323,683</b>	<b>3,590,294</b>	<b>3,868,315</b>	<b>3,615,068</b>	<b>(253,247)</b>
Operating Expense	603990 - Uniform Allowance - NonPERS	339	3,391	2,000	2,000	-
	604902 - Mobile telecommunications	282	164			-
	605006 - Hazardous Waste	1,785	1,378	4,989	4,989	-
	606001 - Travel In State	29,817	24,624	55,300	36,100	(19,200)
	606002 - Travel Out of State	17,914	64,874	26,000	12,000	(14,000)
	606932 - Travel, Cruise	4,930	9,537	8,000	8,000	-
	609001 - State EOP	77,297	54,412			-
	609001 - State EOP-Campus Match to SEOG			66,453	66,453	-
	613001 - Contracted Services	463,648	552,646	284,957	271,077	(13,880)
	616002 - IT Hardware	14,190	25,507	22,122	22,122	-
	616003 - IT Software	204,753	259,681	123,500	121,720	(1,780)
	617001 - Services from other Funds/Agcy	18,389	15,298			-
	619001 - Other Equip < \$5,000	7,398	995	6,500	6,500	-
	619901 - Other Equipment >\$5k	-	17,811	11,133	11,133	-
	660001 - Postage	6,990	2,396	14,464	14,464	-
	660002 - Printing	28,110	28,660	44,300	38,300	(6,000)
	660003 - Supplies and Services	348,339	548,737	270,525	246,806	(23,719)
	660009 - Professional Development	15,300	27,865	34,000	24,000	(10,000)
	660010 - Insurance Expense	675	2,791			-
	660017 - Advertising and Promotional Ex	24,459	46,290	64,400	64,400	-
	660041 - Space Rental Expenditure	-	-	2,000	2,000	-
	660042 - Recruitment and Employee Reloc	11,155	118,028	500	500	-
	660061 - R&M - Building Maintenance	252				-
	660064 - R&M - Landscape & Grounds	4,209				-
	660090 - Other Expenses	623	698	15,000	15,000	-
	660516 - CAL Maritime Parking		-	1,000	1,000	-
	660592 - Awards Student	12,000	12,000			-
	660903 - Hospitality Expense	151,345	142,547	41,375	55,206	13,831
	660931 - License Fees, svc & non-profes	5,314	876	2,100	2,100	-
	660932 - Event Registration Fees	12,508	16,644	20,300	20,300	-
	660933 - Student Activities	3,467	797	74,624	21,900	(52,724)
	660951 - Equip Repairs & Maintenance	4,448	3,015	500	500	-
660970 - Fuel CMA vessels & Vehicles	1,088	1,640			-	
660992 - Professional Memberships & Due	7,520	9,236	37,780	37,780	-	
<b>Operating Expense Total</b>		<b>1,478,544</b>	<b>1,992,538</b>	<b>1,233,822</b>	<b>1,106,350</b>	<b>(127,472)</b>
<b>Grand Total</b>		<b>\$4,802,226</b>	<b>\$5,582,833</b>	<b>\$5,102,137</b>	<b>\$4,721,418</b>	<b>(\$380,719)</b>

# Student Affairs

## Salaries & Wages

Account Category	Account Fdescr	FY21-22 Actuals	FY22-23 Actuals	FY23-24 Baseline Budget	FY24-25 Proposed Budget	Dollar Change
Salaries & Wages	601100 - Academic Salaries	198,228	255,995	243,948	242,940	(1,008)
	601190 - Acad Sal - LumpSum Vac	10,107	3,095			-
	601201 - Management and Supervisory	1,227,338	1,417,774	1,527,846	1,782,708	254,862
	601290 - MPP Sal - LumpSum Vac	33,605	65,238			-
	601300 - Support Staff Salaries	1,642,363	1,384,812	1,877,249	1,382,649	(494,600)
	601303 - Student Assistants	107,602	173,802	124,271	111,771	(12,500)
	601305 - Uniform Allowance PERS		222			-
	601385 - Lump Sum Overtime	6,475	6,700			-
	601395 - Staff Sal - LumpSum Vac	27,891	48,702			-
	601813 - Misc Stipends	52,698	206,821	95,000	95,000	-
	601815 - Stipend R04 (Annual)	5,553	4,153			-
	601817 - Stipend CSUEU & R01	1	1,666			-
	601818 - IDL Sick Leave Supp - Staff	275				-
	602001 - Work Study on Campus	11,547	21,314			-
<b>Salaries &amp; Wages Total</b>		<b>3,323,683</b>	<b>3,590,294</b>	<b>3,868,315</b>	<b>3,615,068</b>	<b>(253,247)</b>



# Student Affairs

## Operating Expenses

Account Category	Account Fdescr	FY21-22 Actuals	FY22-23 Actuals	FY23-24 Baseline Budget	FY24-25 Proposed Budget	Dollar Change
Operating Expense	603990 - Uniform Allowance - NonPERS	339	3,391	2,000	2,000	-
	604902 - Mobile telecommunications	282	164			-
	605006 - Hazardous Waste	1,785	1,378	4,989	4,989	-
	606001 - Travel In State	29,817	24,624	55,300	36,100	(19,200)
	606002 - Travel Out of State	17,914	64,874	26,000	12,000	(14,000)
	606932 - Travel, Cruise	4,930	9,537	8,000	8,000	-
	609001 - State EOP	77,297	54,412			-
	609001 - State EOP-Campus Match to SEOG			66,453	66,453	-
	613001 - Contracted Services	463,648	552,646	284,957	271,077	(13,880)
	616002 - IT Hardware	14,190	25,507	22,122	22,122	-
	616003 - IT Software	204,753	259,681	123,500	121,720	(1,780)
	617001 - Services from other Funds/Agcy	18,389	15,298			-
	619001 - Other Equip < \$5,000	7,398	995	6,500	6,500	-
	619901 - Other Equipment >\$5k	-	17,811	11,133	11,133	-
	660001 - Postage	6,990	2,396	14,464	14,464	-
	660002 - Printing	28,110	28,660	44,300	38,300	(6,000)
	660003 - Supplies and Services	348,339	548,737	270,525	246,806	(23,719)
	660009 - Professional Development	15,300	27,865	34,000	24,000	(10,000)
	660010 - Insurance Expense	675	2,791			-
	660017 - Advertising and Promotional Ex	24,459	46,290	64,400	64,400	-
	660041 - Space Rental Expenditure	-	-	2,000	2,000	-
	660042 - Recruitment and Employee Reloc	11,155	118,028	500	500	-
	660061 - R&M - Building Maintenance	252				-
	660064 - R&M - Landscape & Grounds	4,209				-
	660090 - Other Expenses	623	698	15,000	15,000	-
	660516 - CAL Maritime Parking		-	1,000	1,000	-
	660592 - Awards Student	12,000	12,000			-
	660903 - Hospitality Expense	151,345	142,547	41,375	55,206	13,831
	660931 - License Fees, svc & non-profes	5,314	876	2,100	2,100	-
	660932 - Event Registration Fees	12,508	16,644	20,300	20,300	-
	660933 - Student Activities	3,467	797	74,624	21,900	(52,724)
	660951 - Equip Repairs & Maintenance	4,448	3,015	500	500	-
	660970 - Fuel CMA vessels & Vehicles	1,088	1,640			-
	660992 - Professional Memberships & Due	7,520	9,236	37,780	37,780	-
<b>Operating Expense Total</b>		<b>1,478,544</b>	<b>1,992,538</b>	<b>1,233,822</b>	<b>1,106,350</b>	<b>(127,472)</b>
<b>Grand Total</b>		<b>\$4,802,226</b>	<b>\$5,582,833</b>	<b>\$5,102,137</b>	<b>\$4,721,418</b>	<b>(\$380,719)</b>

# Student Affairs

## Salary Variance FY24-25 Budget

- \$253k projected salary adjustments

Reorganization: Financial Aid and Admissions move to Student Affairs

## Operating Expense Variance FY24-25 Budget

- \$127k projected expense adjustments

Travel

Contracted Services

Supplies & Services

Other adjustments

# Student Affairs

## Original Budget Reduction Summary:

Target:	\$309,871
Submitted:	<u>\$326,065</u>
Net:	\$ 16,194

## After Re-Org: New Budget Reduction Summary:

Target:	\$408,223
Submitted:	<u>\$395,065</u>
Unmet Reduction:	\$ 13,158

# University Advancement

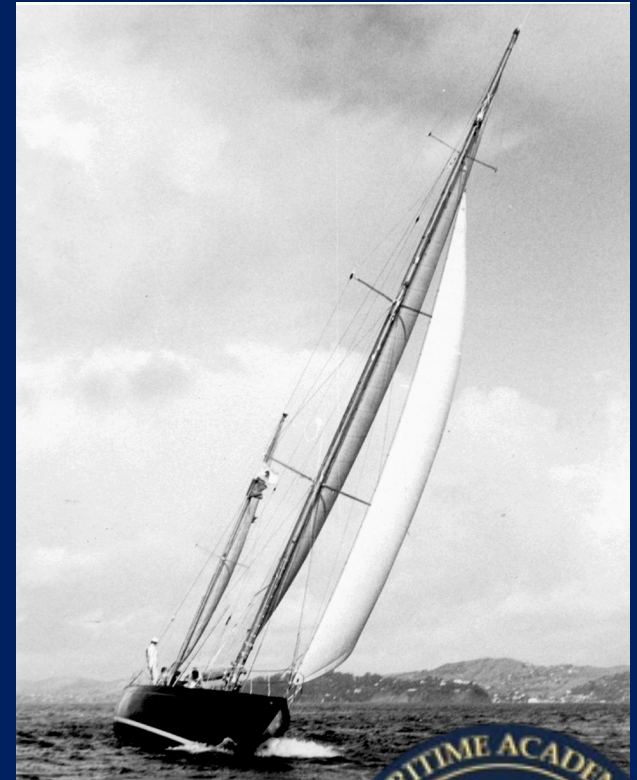
# University Advancement

University Advancement has the responsibility for advancing the mission, vision and priorities of California State University Maritime Academy.

- Alumni Relations (California Maritime Academy Alumni Association)
- Yacht Donation Program
- Development (Campaigns, Annual Fund, Major Gifts, Endowments)
- Special Events
- Advancement Services
- California Maritime Academy Foundation

# California Maritime Academy Foundation

The California Maritime Academy Foundation is a 501(c)3 nonprofit that encourages and facilitates the growth of charitable gifts to the university.



# Leading the Way Campaign



## LEADING THE WAY- CAMPAIGN FOR CAL MARITIME

*Cal Maritime's First-Ever Comprehensive Campaign Successfully Completed!*

In 2018, the Cal Maritime Academy Foundation set an ambitious goal to raise \$40 million to support Cal Maritime.

Thanks to over 3,000 donors who gave over 11,000 gifts and the successful Yacht Donation Program, the campaign concluded three years early, raising a total of \$47.5 million!

Campaign impact included:

- \$500K awarded annually in scholarships
- Instructional technology upgrades in every classroom
- More than \$5 million to support licensing programs and initiatives
- Establishment of the Edwards Leadership Program



# Campus Impact

## California Maritime Academy Foundation contributions made to Cal Maritime in 2022/23:



\$1.06 million to support campus wide needs, including athletic travel, commencement and simulator upgrades

\$1.9 million to support instructional technology upgrades in all classrooms



\$575,938 to support educational scholarships for cadets

\$100,000 to support Cal Maritime Offshore Sailing Program



Provided \$501K for Mayo Hall furnishings



# 2023/24 Goals

- Fundraising Goal: \$4.8M
- Departmental Staff Restructure
- Rethinking and Reimagining Events
- Revisiting and clarifying policies and campus trust funds
- Database Clean-Up and Updates
- Continue to work with alumni on campus needs (sponsorships, partnerships, job placement, enrollment)
- Continue to work with administration, faculty and staff on campus needs

# University Advancement

## Challenges/Opportunities

- Diversifying Revenue Streams
- Relationship Building with Alumni
- Developing a Culture of Philanthropy
- Improving accuracy and use of donor database

# UNIVERSITY ADVANCEMENT

Account Category	Account Fdescr	FY21-22 Actuals	FY22-23 Actuals	FY23-24 Baseline Budget	FY24-25 Proposed Budget	Dollar Change
Salaries & Wages	601201 - Management and Supervisory	545,385	583,671	622,901	692,724	69,823
	601290 - MPP Sal - LumpSum Vac	13,751	31,650			-
	601300 - Support Staff Salaries	168,945	138,195	230,088	68,176	(161,912)
	601303 - Student Assistants	1,540	-	5,500	5,500	-
	601385 - Lump Sum Overtime	1,525	3,559			-
	601395 - Staff Sal - LumpSum Vac	7,139	4,530			-
	601813 - Misc Stipends		131,200			-
<b>Salaries &amp; Wages Total</b>		<b>738,285</b>	<b>892,806</b>	<b>858,489</b>	<b>766,400</b>	<b>(92,089)</b>
Operating Expense	605090 - Other Utilities	120				-
	606001 - Travel In State	25,582	2,551	2,267	2,260	(7)
	606002 - Travel Out of State	1,803	9,866			-
	613001 - Contracted Services	189,951	299,142	3,000	3,000	-
	616002 - IT Hardware	-	-	882	882	-
	616003 - IT Software	8,172	1,772	10,500	10,500	-
	617001 - Services from other Funds/Agcy	28	40			-
	660001 - Postage	210	2,888	11	11	-
	660002 - Printing	311	-	1,000	1,000	-
	660003 - Supplies and Services	5,870	36,039	2,441	2,441	-
	660009 - Professional Development	205	318			-
	660017 - Advertising and Promotional Ex	5,545	4,727			-
	660042 - Recruitment and Employee Reloc	62	72			-
	660090 - Other Expenses	15,154	909			-
	660903 - Hospitality Expense	-	80			-
	660992 - Professional Memberships & Due	2,139	1,500	2,000	2,000	-
<b>Operating Expense Total</b>		<b>255,152</b>	<b>359,902</b>	<b>22,101</b>	<b>22,094</b>	<b>(7)</b>
<b>Grand Total</b>		<b>\$993,437</b>	<b>\$1,252,708</b>	<b>\$880,590</b>	<b>\$788,494</b>	<b>(\$92,096)</b>

# UNIVERSITY ADVANCEMENT

## Budget Reduction:

Target Reduction: \$90,596

Current Reduction: \$92,096

Met: \$ 1,500

# **Academic Affairs**

# Academic Affairs

- Academic programming and standards
- Oversight of academic departments, Library
- Faculty hiring, workload, compensation, and ongoing development
- Academic policy development and implementation
- Assessment and accreditation of academic programs
- Student academic support & advising
- Instructional technology, simulation
- Student records, USCG licensing
- Faculty and student research endeavors
- Continuing education

Number of staff as of Fall 2023: 42

29 Staff\*\*, 5 Directors, 4 Deans, 2 AVP, 1 Associate Provost, 1 Provost

Number of faculty as of Fall 2023: 83

Approx. 52 tenure/tenure-track (including dept. chairs, FERP, & librarians) and 31 lecturers

23 Budgetary Units/Sub-Divisions:

7 academic departments, 3 Dean's Offices, Office of the Provost, Library, and several other functional units corresponding to the areas of oversight listed above

*\*\*Due to campus reorganization, Admissions and Financial Aid moved to Student Affairs during Spring 2024. Six (6) associated staff members will be reflected on SA future budgets and adjusted/deducted on AA staff numbers.\*\**

# Academic Affairs

## Initiatives for 2024-25

- Situate Student Success Center (rebranding SEAS) as a campus hub in Student Services Bldg;
- Upgrade STCW record-keeping with introduction of digital platform per USCG recommendation;
- Upgrade engine simulation with support of Foundation funds;
- Advance a defined general education program (per strategic plan) to improve students' shared experience and sense of relevance;
- Create task force to identify and begin planning academic program's uses of NSMV.

# Academic Affairs

## Priorities for 2024-25

- Maintain high quality of academic programs during time of budgetary constraint and new pier construction;
- Ensure that academic offerings align both with workforce needs for mariners and with student interests in other career pathways;
- Continue deans' work in marketing programs and advancing relationships with industry, with community colleges, and with donors.
- Hire and retain high-quality faculty in license-granting programs in the face of market competition;
- Support and elevate undergraduate and faculty research efforts at the departmental and institutional levels;
- Identify new programs to build both graduate and undergraduate enrollment.



# Academic Affairs

Account Category	Account Fdescr	FY21-22 Actuals	FY22-23 Actuals	FY23-24 Baseline Budget	FY24-25 Proposed Budget	Dollar Change
Salaries & Wages	601100 - Academic Salaries	7,599,124	7,327,124	7,288,389	7,032,838	(255,551)
	601101 - Department Chair	401,604	439,177	390,773	390,773	0
	601190 - Acad Sal - LumpSum Vac	42,085	124,895			-
	601201 - Management and Supervisory	1,200,530	1,217,926	1,376,008	1,396,671	20,663
	601290 - MPP Sal - LumpSum Vac	38,865	68,286			-
	601300 - Support Staff Salaries	938,092	1,328,553	1,508,316	1,405,134	(103,182)
	601301 - Overtime	736	1,158			-
	601303 - Student Assistants	121,697	166,462	124,351	129,351	5,000
	601385 - Lump Sum Overtime	9,490	38,459			-
	601395 - Staff Sal - LumpSum Vac	24,809	10,870			-
	601813 - Misc Stipends	256,774	187,006			-
	601815 - Stipend R04 (Annual)	1,247	1,038			-
	601817 - Stipend CSUEU & R01	4,689	7,086			-
	602001 - Work Study on Campus	7,887	637			-
	<b>Salaries &amp; Wages Total</b>		<b>10,647,628</b>	<b>10,918,676</b>	<b>10,687,837</b>	<b>10,354,767</b>
Operating Expense	603990 - Uniform Allowance - NonPERS	2,877	3,309	6,500	6,500	-
	604001 - Communications-Tele Usage		150			-
	604902 - Mobile telecommunications	163	524			-
	606001 - Travel In State	28,352	20,632	34,100	-	(34,100)
	606002 - Travel Out of State	44,379	66,078	43,221	-	(43,221)
	606932 - Travel, Cruise	454				-
	606933 - Travel Int'l Experience	2,717	123,412	220,000	220,000	-
	608001 - Books	1,021	497	30,000	30,000	-
	608002 - Book Binding	1,042	1,278	1,500	1,500	-
	608004 - Periodicals	4,404	35	26,000	26,000	-
	608005 - Subscriptions	8,984	11,336	30,000	30,000	-
	608901 - Lost Book Fees Collected	230				-
	613001 - Contracted Services	190,954	228,632	25,200	25,200	-
	616002 - IT Hardware	16,902	48,952	67,000	10,000	(57,000)
	616003 - IT Software	44,358	65,531	65,662	75,662	10,000
	616005 - IT Costs - Other	1,138	3,274			-
	617001 - Services from other Funds/Agcy	5,433	3,529			-
	617101 - Service frm Btwn Campuses & CO	26,384	824			-
	619001 - Other Equip < \$5,000	2,329	1,318	3,500	3,500	-
	619002 - Instructional Equip < \$5,000	6,534	5,661	4,000	4,000	-
	619902 - Instructional Equipment > \$5k	(312)	5,623	6,000	6,000	-
	660001 - Postage	3,143	2,744	5,148	5,148	-
	660002 - Printing	797	5,492	5,750	5,750	-
	660003 - Supplies and Services	144,585	185,742	159,425	161,925	2,500
	660009 - Professional Development	16,781	30,202	32,000	-	(32,000)
	660010 - Insurance Expense	-	1,573	7,500	7,500	-
	660017 - Advertising and Promotional Ex	15,235	8,477	6,800	6,800	-
	660042 - Recruitment and Employee Reloc	1,330	2,612			-
	660043 - Accreditation Expense	21,160	26,568	28,690	28,690	-
	660090 - Other Expenses	3,281	4,885			-
	660903 - Hospitality Expense	10,679	9,081	4,900	4,900	-
	660913 - Course Materials & Development	-	-	1,250	1,250	-
	660931 - License Fees, svc & non-profes	3,755	2,684			-
660932 - Event Registration Fees	2,100	2,089			-	
660951 - Equip Repairs & Maintenance	62,500	65,525	225,000	225,000	-	
660992 - Professional Memberships & Due	19,064	16,023	33,366	33,366	-	
660998 - President's Mission Grants (Faculty)			25,000	25,000	-	
670000 - Tr Out within the same CSU Fun	11,377	12,968			-	
<b>Operating Expense Total</b>		<b>704,130</b>	<b>967,260</b>	<b>1,097,512</b>	<b>943,691</b>	<b>(153,821)</b>
<b>Grand Total</b>		<b>\$11,351,759</b>	<b>\$11,885,936</b>	<b>\$11,785,349</b>	<b>\$11,298,458</b>	<b>(\$486,891)</b>

# Academic Affairs

## Salaries & Wages

Account Category	Account Fdescr	FY21-22 Actuals	FY22-23 Actuals	FY23-24 Baseline Budget	FY24-25 Proposed Budget	Dollar Change
Salaries & Wages	601100 - Academic Salaries	7,599,124	7,327,124	7,288,389	7,032,838	(255,551)
	601101 - Department Chair	401,604	439,177	390,773	390,773	0
	601190 - Acad Sal - LumpSum Vac	42,085	124,895			-
	601201 - Management and Supervisory	1,200,530	1,217,926	1,376,008	1,396,671	20,663
	601290 - MPP Sal - LumpSum Vac	38,865	68,286			-
	601300 - Support Staff Salaries	938,092	1,328,553	1,508,316	1,405,134	(103,182)
	601301 - Overtime	736	1,158			-
	601303 - Student Assistants	121,697	166,462	124,351	129,351	5,000
	601385 - Lump Sum Overtime	9,490	38,459			-
	601395 - Staff Sal - LumpSum Vac	24,809	10,870			-
	601813 - Misc Stipends	256,774	187,006			-
	601815 - Stipend R04 (Annual)	1,247	1,038			-
	601817 - Stipend CSUEU & R01	4,689	7,086			-
	602001 - Work Study on Campus	7,887	637			-
<b>Salaries &amp; Wages Total</b>		<b>10,647,628</b>	<b>10,918,676</b>	<b>10,687,837</b>	<b>10,354,767</b>	<b>(333,070)</b>

**\$333,070 Reduction in Salaries**

# Academic Affairs

## Operating Expenses

Account Category	Account Fdescr	FY21-22 Actuals	FY22-23 Actuals	FY23-24 Baseline Budget	FY24-25 Proposed Budget	Dollar Change
Operating Expense	603990 - Uniform Allowance - NonPERS	2,877	3,309	6,500	6,500	-
	604001 - Communications-Tele Usage		150			-
	604002 - Mobile telecommunications	163	524			-
	606001 - Travel In State	28,352	20,632	34,100	-	(34,100)
	606002 - Travel Out of State	44,379	66,078	43,221	-	(43,221)
	606932 - Travel, Cruise	434				-
	606933 - Travel Int'l Experience	2,717	123,412	220,000	220,000	-
	608001 - Books	1,021	497	30,000	30,000	-
	608002 - Book Binding	1,042	1,278	1,500	1,500	-
	608004 - Periodicals	4,404	35	26,000	26,000	-
	608005 - Subscriptions	8,984	11,336	30,000	30,000	-
	608901 - Lost Book Fees Collected	230				-
	613001 - Contracted Services	190,954	228,632	25,200	25,200	-
	616002 - IT Hardware	16,902	48,952	67,000	10,000	(57,000)
	616003 - IT Software	44,358	65,531	65,662	75,662	10,000
	616005 - IT Costs - Other	1,138	3,274			-
	617001 - Services from other Funds/Agcy	5,433	3,529			-
	617101 - Service frm Btwn Campuses & CO	26,384	824			-
	619001 - Other Equip < \$5,000	2,329	1,318	3,500	3,500	-
	619002 - Instructional Equip < \$5,000	6,534	5,661	4,000	4,000	-
	619902 - Instructional Equipment > \$5k	(312)	5,623	6,000	6,000	-
	660001 - Postage	3,143	2,744	5,148	5,148	-
	660002 - Printing	797	5,492	5,750	5,750	-
	660003 - Supplies and Services	144,585	185,742	159,425	161,925	2,500
	660009 - Professional Development	16,781	30,202	32,000	-	(32,000)
	660010 - Insurance Expense	-	1,373	7,500	7,500	-
	660017 - Advertising and Promotional Ex	15,235	8,477	6,800	6,800	-
	660042 - Recruitment and Employee Reloc	1,330	2,612			-
	660043 - Accreditation Expense	21,160	26,568	28,690	28,690	-
	660090 - Other Expenses	3,281	4,885			-
	660903 - Hospitality Expense	10,679	9,081	4,900	4,900	-
	660913 - Course Materials & Development	-	-	1,250	1,250	-
	660931 - License Fees, svc & non-profes	3,755	2,684			-
	660932 - Event Registration Fees	2,100	2,089			-
	660951 - Equip Repairs & Maintenance	62,500	65,525	225,000	225,000	-
	660992 - Professional Memberships & Due	19,064	16,023	33,366	33,366	-
	660998 - President's Mission Grants (Faculty)			25,000	25,000	-
	670000 - Tr Out within the same CSU Fun	11,377	12,968			-
<b>Operating Expense Total</b>		<b>704,130</b>	<b>967,260</b>	<b>1,097,512</b>	<b>943,691</b>	<b>(153,821)</b>
<b>Grand Total</b>		<b>\$11,351,759</b>	<b>\$11,885,936</b>	<b>\$11,785,349</b>	<b>\$11,298,458</b>	<b>(\$486,891)</b>

# Academic Affairs

The 2024-25 budget for Academic Affairs remains challenged and is not able to meet its target budget reduction nor is able to reduce its budget any further without sacrificing academic programs and learning (core mission).

Further analysis, discussion, and careful prioritization of critical initiatives will need to be reviewed with resources currently available.

## **Budget Reduction Summary:**

Target Reduction:	\$1,127,887
Current Reduction:	<u>(\$591,891)</u>
Un-met Reduction:	(\$535,996)

*Some reductions include pausing the search of TT Hire, reduction of positions of Dean Library & Learning Services, Executive Assistant to Provost, Archives Coordinator and other restructuring of division staffing and reducing operating expenses.*

# Marine Programs

# MARINE PROGRAMS

**Marine Programs** consists of TSGB and Waterfront

## Training Ship

- Includes vessel maintenance (in partnership with MARAD), cruise planning and execution, supporting Ship Ops & Plant Ops classes, ISM, maintain all vessel certs and docs, comply with ABS and USCG regulations and assist in all official inspections, maintain vessel inventory with NSE.

## Waterfront

- Includes the boathouse, all small vessel assets (14), pier, marina, and boat basin. Provide well maintained vessels for training. Maintenance and upgrades mostly done in-house.

# MARINE PROGRAMS

## Initiatives for 2024-25

- Complete 5 yr regulatory Dry Dock package / major steel repairs
- Hire all cruise adjuncts through CSUMA vs Union to reduce cost
- Hiring permanent crew
- Increase habitability of vessel
- Negotiate new contract for Steward / Galley department
- Install new Starboard stores crane on TSGB
- Continual maintenance & Repairs to small crafts
- Continual maintenance and Repairs to Waterfront floating docks
- Install Card Reader to vessel / boat basin. A-Pass
- STARLINK

# MARINE PROGRAMS

## Challenges/Opportunities

- Aging T-Boats and tugboat (on-going)
- Aging TSGB
- Boathouse in need of structural repairs (on-going)
- Inadequate space in boat basin for new vessels
- Inadequate dock for new NSMV
- 4 New hires and 1 Interim this year
- General Agent and ship manager
- Hiring for summer training cruise



# MARINE PROGRAMS

Account Categ	Account Fdescr	FY21-22 Actuals	FY22-23 Actuals	FY23-24 Baseline Budget	FY24-25 Proposed Budget	Dollar Change
<b>Salaries &amp; Wages</b>	601100 - Academic Salaries	4,760	(11,584)	-	-	-
	601201 - Management and Supervisory	1,086,936	630,040	1,143,428	1,064,360	(79,068)
	601290 - MPP Sal - LumpSum Vac	94,997	18,505	-	-	-
	601300 - Support Staff Salaries	314,363	277,971	410,260	440,556	30,296
	601301 - Overtime	24,673	24,703	-	-	-
	601303 - Student Assistants	57,755	62,894	70,000	142,848	72,848
	601385 - Lump Sum Overtime	7,709	84,609	-	-	-
	601395 - Staff Sal - LumpSum Vac	6,316	2,144	-	-	-
	601813 - Misc Stipends	32,541	31,714	-	-	-
	601817 - Stipend CSUEU & R01	2,316	2,666	-	-	-
	601818 - IDL Sick Leave Supp - Staff	-	803	-	-	-
	602001 - Work Study on Campus	8,152	10,151	-	-	-
<b>Salaries &amp; Wages Total</b>		<b>1,640,519</b>	<b>1,134,615</b>	<b>1,623,688</b>	<b>1,647,764</b>	<b>24,076</b>
<b>Operating Expens:</b>	603990 - Uniform Allowance - NonPERS	1,088	1,747	3,500	4,000	500
	604090 - Other Communications	2,903	3,701	-	-	-
	604902 - Mobile telecommunications	23,780	140,738	2,000	2,000	-
	606001 - Travel In State	1,475	266	1,500	4,000	2,500
	606002 - Travel Out of State	7,570	2,135	7,500	7,500	-
	606932 - Travel, Cruise	46,997	13,022	15,000	15,000	-
	613001 - Contracted Services	67,333	784,431	65,000	80,000	15,000
	616001 - I/T Communications	-	(140,902)	-	-	-
	616002 - IT Hardware	-	-	20,000	20,000	-
	616003 - IT Software	-	1,239	500	500	-
	617001 - Services from other Funds/Agcy	1,086	4,392	-	-	-
	617953 - Galley Cost Recov Cruise Only	300,001	-	-	-	-
	619001 - Other Equip < \$5,000	-	7,564	-	-	-
	660001 - Postage	164	251	200	200	-
	660002 - Printing	-	2,322	500	500	-
	660003 - Supplies and Services	463,158	418,673	325,211	260,000	(65,211)
	660009 - Professional Development	468	130	2,500	2,500	-
	660010 - Insurance Expense	33,343	34,982	35,000	35,000	-
	660017 - Advertising and Promotional Ex	8,878	8,020	-	-	-
	660042 - Recruitment and Employee Reloc	513	-	-	-	-
	660090 - Other Expenses	299	-	-	-	-
	660903 - Hospitality Expense	919	6,309	-	-	-
	660931 - License Fees, svc & non-profes	1,013	361	-	-	-
	660951 - Equip Repairs & Maintenance	25,429	24,691	20,000	25,000	5,000
	660953 - Galley Chargeback (CRUISE ONLY)	-	968,320	400,000	965,000	565,000
	660970 - Fuel CMA vessels & Vehicles	17,924	22,898	3,000	25,000	22,000
	660971 - Ship Fuel	-	-	630,000	630,000	-
	660972 - Ship Lube Oil	-	125,023	-	-	-
	660974 - Cruise Port Charges	49,993	146,575	100,000	100,000	-
	660982 - Laundry & Linen (54400 ONLY)	-	838	-	-	-
	660992 - Professional Memberships & Due	1,167	-	1,267	1,267	-
<b>Operating Expense Total</b>		<b>1,055,500</b>	<b>2,577,725</b>	<b>1,632,678</b>	<b>2,177,467</b>	<b>544,789</b>
<b>Grand Total</b>		<b>\$2,696,018</b>	<b>\$3,712,341</b>	<b>\$3,256,366</b>	<b>\$3,825,231</b>	<b>\$568,865</b>

# MARINE PROGRAMS

## Salaries & Wages

Account Category	Account Fdescr	FY21-22 Actuals	FY22-23 Actuals	FY23-24 Baseline Budget	FY24-25 Proposed Budget	Dollar Change
Salaries & Wages	601100 - Academic Salaries	4,760	(11,584)	-	-	-
	601201 - Management and Supervisory	1,086,936	630,040	1,143,428	1,064,360	(79,068)
	601290 - MPP Sal - LumpSum Vac	94,997	18,505			-
	601300 - Support Staff Salaries	314,363	277,971	410,260	440,556	30,296
	601301 - Overtime	24,673	24,703			-
	601303 - Student Assistants	57,755	62,894	70,000	142,848	72,848
	601385 - Lump Sum Overtime	7,709	84,609			-
	601395 - Staff Sal - LumpSum Vac	6,316	2,144			-
	601813 - Misc Stipends	32,541	31,714			-
	601817 - Stipend CSUEU & R01	2,316	2,666			-
	601818 - IDL Sick Leave Supp - Staff		803			-
	602001 - Work Study on Campus	8,152	10,151			-
<b>Salaries &amp; Wages Total</b>		<b>1,640,519</b>	<b>1,134,615</b>	<b>1,623,688</b>	<b>1,647,764</b>	<b>24,076</b>

# MARINE PROGRAMS

## Operating Expenses

Operating Expense	603990 - Uniform Allowance - NonPERS	1,088	1,747	3,500	4,000	500
	604090 - Other Communications	2,903	3,701			-
	604902 - Mobile telecommunications	23,780	140,738	2,000	2,000	-
	606001 - Travel In State	1,475	266	1,500	4,000	2,500
	606002 - Travel Out of State	7,570	2,135	7,500	7,500	-
	606932 - Travel, Cruise	46,997	13,022	15,000	15,000	-
	613001 - Contracted Services	67,333	784,431	65,000	80,000	15,000
	616001 - I/T Communications	-	(140,902)			-
	616002 - IT Hardware	-	-	20,000	20,000	-
	616003 - IT Software		1,239	500	500	-
	617001 - Services from other Funds/Agcy	1,086	4,392			-
	617953 - Galley Cost Recov Cruise Only	300,001				-
	619001 - Other Equip < \$5,000		7,564			-
	660001 - Postage	164	251	200	200	-
	660002 - Printing	-	2,322	500	500	-
	660003 - Supplies and Services	463,158	418,673	325,211	260,000	(65,211)
	660009 - Professional Development	468	130	2,500	2,500	-
	660010 - Insurance Expense	33,343	34,982	35,000	35,000	-
	660017 - Advertising and Promotional Ex	8,878	8,020			-
	660042 - Recruitment and Employee Reloc	513				-
	660090 - Other Expenses	299	-			-
	660903 - Hospitality Expense	919	6,309			-
	660931 - License Fees, svc & non-profes	1,013	361			-
	660951 - Equip Repairs & Maintenance	25,429	24,691	20,000	25,000	5,000
	660953 - Galley Chargeback (CRUISE ONLY)	-	968,320	400,000	965,000	565,000
	660970 - Fuel CMA vessels & Vehicles	17,924	22,898	3,000	25,000	22,000
	660971 - Ship Fuel		-	630,000	630,000	-
	660972 - Ship Lube Oil		125,023			-
	660974 - Cruise Port Charges	49,993	146,575	100,000	100,000	-
	660982 - Laundry & Linen (54400 ONLY)		838			-
	660992 - Professional Memberships & Due	1,167	-	1,267	1,267	-
<b>Operating Expense Total</b>		<b>1,055,500</b>	<b>2,577,725</b>	<b>1,632,678</b>	<b>2,177,467</b>	<b>544,789</b>
<b>Grand Total</b>		<b>\$2,696,018</b>	<b>\$3,712,341</b>	<b>\$3,256,366</b>	<b>\$3,825,231</b>	<b>\$568,865</b>

# MARINE PROGRAMS

## Salary Variance FY24-25 Budget

- \$24.0k projected total salary adjustments

## Operating Expense Variance FY24-25 Budget

- \$544.7k projected expense adjustments

Travel

Contracted Services

Galley (Cruise Food)

Other adjustments

# MARINE PROGRAMS

Marine Programs's proposed 2024-25 budget is challenged and not able to meet its target budget reduction. Mainly due to Galley Cruise Food expense.

## Budget Reduction:

Target Reduction:	\$740,213
Current Reduction:	<u>          -</u>
Un-met Reduction:	\$740,213

# NEXT STEPS