

California State University Maritime Academy BAC Budget Update March 5, 2024

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### Agenda

- Summary of FY2024-25 Budget
- Divisional Budget Presentations
  - 1. Administration & Finance (2/13)
  - 2. Office of the President (2/13)
  - 3. Student Affairs (2/20)
  - 4. University Advancement (2/20)
  - 5. Academic Affairs (2/27)
  - 6. Marine Programs (2/27)
  - 7. Athletics (3/5)
  - 8. University Wide (3/5)
- Next Steps

FY 2024-25 BUDGET SUMMARY

## STATE BUDGET OUTLOOK FISCAL YEAR 2024-25

#### Current

- \$38 billion deficit
- State tax revenues lower than expected
- Balances budget: reserves, reductions, borrowing, fund shifts, delays, deferrals

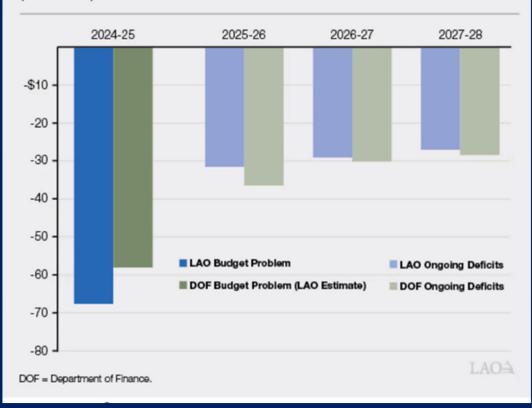
#### Future

 State projects operational deficits in the future fiscal years

#### Figure 4

#### State Faces Significant Operating Deficits

(In Billions)



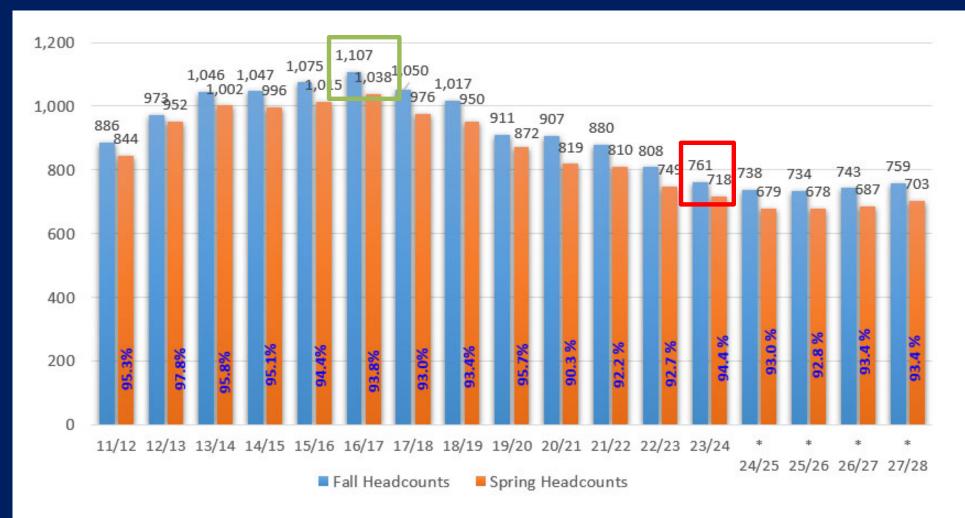
## GOVERNOR'S PROPOSAL FOR CSU

- 2024-25: Compact deferral, CSU spends \$240m one-time
- 2025-26: \$240m ongoing (yr. 3 of compact) ~\$252m ongoing (yr. 4 of compact)

## CAL MARITIME BUDGET CHALLENGES

- Enrollment Decline
- Enrollment and Budget Reallocation Plan
- Increase costs, such as unfunded compensation, inflation, insurance, utilities

#### CAL MARITIME ENROLLMENT UPDATE FALL AND SPRING HEADCOUNTS FALL 2011 – FALL 2027



### CSU ENROLLMENT TARGET AND BUDGET REALLOCATION PLAN

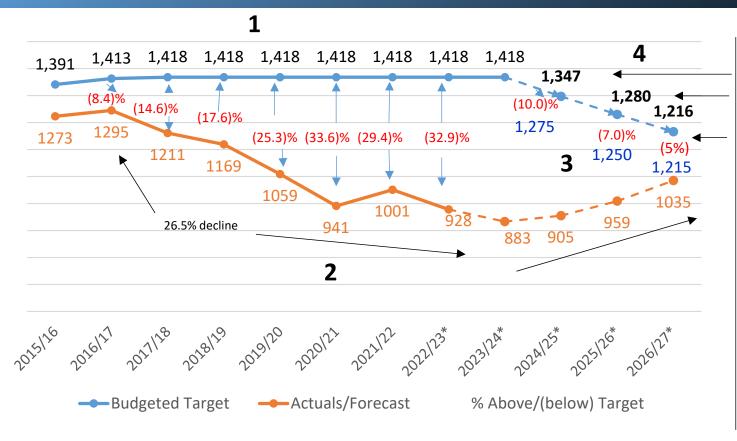
- New allocations to campuses meeting and exceeding current target
- Phased Re-Allocations: College Year 2023-24 through 2026-27
  - 1) No reallocation for plan's first year (2023-24)
  - 2) Revised thresholds for **3% 5% 5%** reallocations in subsequent years

(Original Proposed Plan was 5%, 5%, 5% reallocation)

-10% or more below prior year target (2024-25)
-7% or more below prior year target (2025-26)
-5% or more below prior year target (2026-27)

Reallocation Plan: FTES and GF funding will be reallocated from campuses who are below prior year target, to campuses that are above prior year target

## CAL MARITIME RESIDENT ENROLLMENT (FTES)



**1** FTE = **\$8,900** of State funding **FY24/25:** Loss of (71) FTES = (\$631,900) Revenue shortfall **FY25/26:** Loss of (67) FTES = (\$596,300) Revenue shortfall **FY26/27:** Loss of (64) FTES = (\$569,600) Revenue shortfall

**Total** reduction of (202) FTES = (\$1,797,800) reduction in State funding

Beginning 2024/25, campuses will be penalized 5% of their enrollment budget if they did not meet at least 90% of their 2023/24 enrollment target, 93% in 2024/25 and 95% in 2025/26

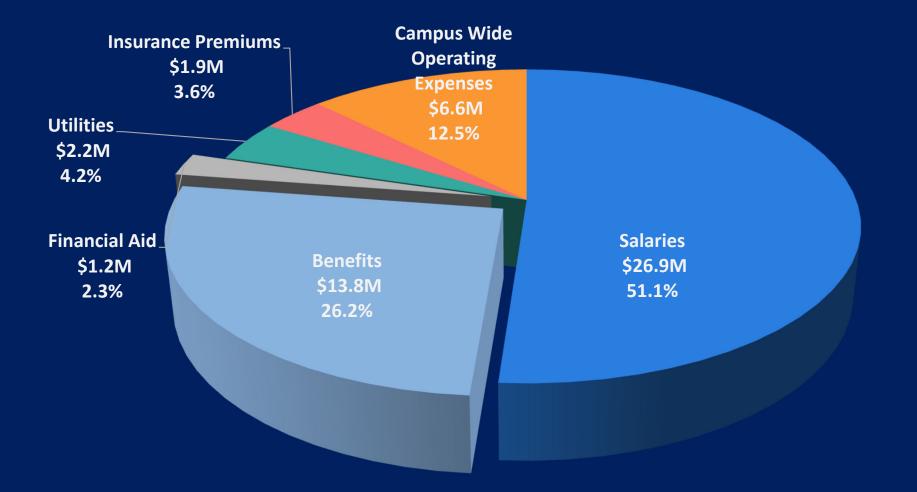
- 1. Current Budgeted Resident FTES Systemwide FTES Target
- 2. Current Actuals & Projections Resident FTES
- 3. Threshold targets
- 4. Potential Revised Resident FTES Budgets

## CAL MARITIME BUDGET CHALLENGES CUMULATIVE

Fiscal Year 2023/24 - 2026/27 Operating Budget

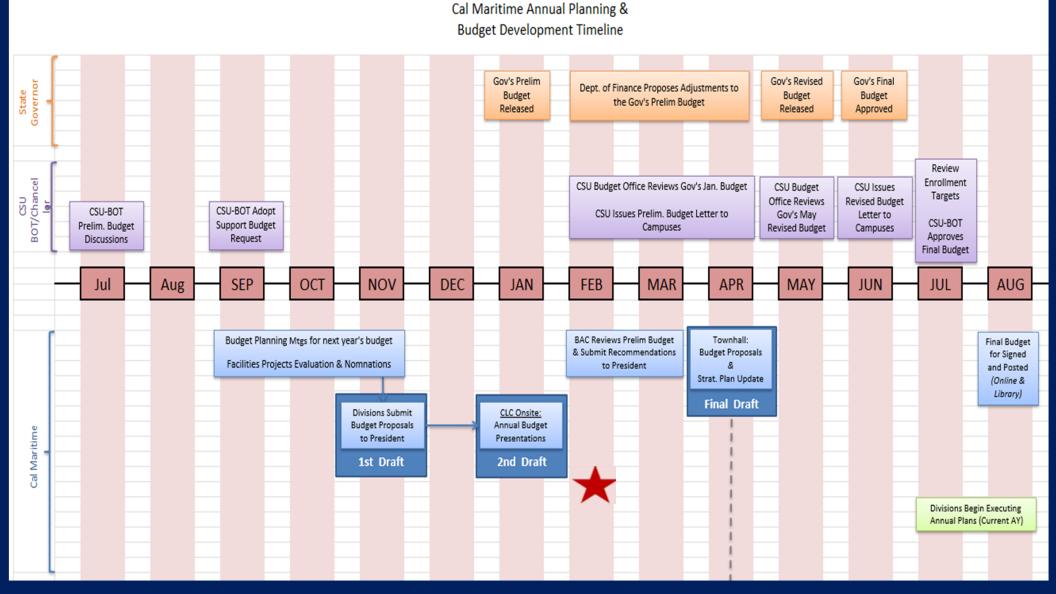
	2023/24 Revised	2024/25 Planning	2025/26 Planning	2026/27 Planning
Enrollment and Other Inflation Adjustments	(\$108,268)	(\$61,196)	(\$46,857)	\$109,591
Cost Recovery Reduction		(395,000)		
Enrollment Realignment GF Reduction		(631,900)	(596,300)	(569,600)
Unfunded Collective Bargaining - Campus Funded	(798,818)	(838,759)	(820,320)	
Total Estimated Budget Shortfall	(\$907,086)	(\$1,926,855)	(\$1,463,477)	(\$460,009)
Cumulative Budget Reduction	(\$907,086)	(\$2,833,941)	(\$4,297,418)	(\$4,757,427)

## CAL MARITIME FY23-24 OPERATING BUDGET



#### Total Operating Budget: \$52.6 M

## CAL MARITIME BUDGET PROCESS



### FY24-25 BUDGET RECAP

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#### CALIFORNIA STATE UNIVERSITY MARITIME ACADEMY FY2023-24 and 2024-25 BUDGET PLANNING FISCAL YEAR TREND

		Α	В	с	D	E	F	G	н	1	J
					2023-24	2024-25					
Division	Туре	FY23-24 Budget	Re-Org Adjustment	FY23-24 Revised Budget	Amount to Reduce \$907,086	Amount to Reduce \$1,926,855	Total Reduction	Budget Adjustments	FY24-25 Revised Planning Budget	FY24-25 Budget Submissions	<mark>(Unmet)</mark> Target Reduction
ACADEMIC AFFAIRS	Salaries & Wages	11,526,258	(838,421)	10,687,837	(361,013)	(766,873)	(1,127,887)	105,000	9,664,950	10,098,597	(433,647)
	<b>Operating Expense</b>	1,434,016	(336,504)	1,097,512				-	1,097,512	943,691	153,821
ACADEMIC AFFAIRS Total		12,960,274	(1,174,925)	11,785,349				105,000	10,762,462	11,042,288	(279,826)
ADMINISTRATION & FINANCE	Salaries & Wages	7,062,963		7,062,963	(238,572)	(506,782)	(745,354)	-	6,317,609	6,636,466	(318,857)
	<b>Operating Expense</b>	1,393,277		1,393,277				-	1,393,277	1,415,212	(21,935)
ADMINISTRATION & FINANCE Total	I	8,456,240	-	8,456,240				-	7,710,886	8,051,678	(340,792)
ATHLETICS	Salaries & Wages	1,582,845		1,582,845	(53,465)	(113,572)	(167,038)	-	1,415,807	1,428,304	(12,497)
	<b>Operating Expense</b>	506,883		506,883				-	506,883	494,220	12,663
ATHLETICS Total		2,089,728	-	2,089,728				-	1,922,690	1,922,524	166
MARINE PROGRAMS	Salaries & Wages	1,623,688		1,623,688	(54,845)	(116,503)	(171,348)	-	1,452,340	1,647,764	(195,424)
	<b>Operating Expense</b>	1,632,678		1,632,678				-	1,632,678	2,177,467	(544,789)
MARINE PROGRAMS Total		3,256,366	-	3,256,366				-	3,085,018	3,825,231	(740,213)
OFFICE OF THE PRESIDENT	Salaries & Wages	1,170,246		1,170,246	(39,529)	(83,967)	(123,496)	(105,000)	941,750	965,481	(23,731)
	<b>Operating Expense</b>	298,571		298,571				-	298,571	171,019	127,552
OFFICE OF THE PRESIDENT Total		1,468,817	-	1,468,817				(105,000)	1,240,321	1,136,500	103,821
STUDENT AFFAIRS	Salaries & Wages	3,029,894	838,421	3,868,315	(130,664)	(277,559)	(408,223)	-	3,460,092	3,685,916	(225,824)
	<b>Operating Expense</b>	897,318	336,504	1,233,822				-	1,233,822	1,106,350	127,472
STUDENT AFFAIRS Total		3,927,212	1,174,925	5,102,137				-	4,693,914	4,792,266	(98,352)
UNIVERSITY ADVANCEMENT	Salaries & Wages	858,489		858,489	(28,998)	(61,598)	(90,596)	-	767,893	766,400	1,493
	<b>Operating Expense</b>	22,101		22,101				-	22,101	22,094	7
UNIVERSITY ADVANCEMENT Total		880,590	-	880,590				-	789,994	788,494	1,500
UNIVERSITY WIDE	Salaries & Wages	25,077		25,077				1,984	27,061	27,061	-
	<b>Operating Expense</b>	19,552,371		19,552,371				1,559,668	21,112,039	21,112,039	-
UNIVERSITY WIDE Total		19,577,448	-	19,577,448				1,561,652	21,139,100	21,139,100	-
Grand Total		\$52,616,675	<b>\$0</b>	\$52,616,675	(907,086)	(1,926,855)	(2,833,941)	\$1,561,652	\$51,344,386	\$52,698,081	(\$1,353,696)

## 2024-25 BUDGET PLANNING DIVISION PRESENTATIONS

Administration and Finance manages the university's financial, budget, facilities, facilities planning & oversight of design and construction, safety, human resource administration, and information technology resources.

Departments: Financial Services Facilities Management Human Resources Safety & Risk Management University Police Information Technology Contract Services & Procurement Budget & Institutional Research Facilities Planning Design & Construction

**Initiatives:** Pier renovation, execution of construction and campus projects, common human resources system

**Challenges:** maintain staffing levels, cross training and transfer of knowledge, deferred maintenance and infrastructure improvements

						FY23-24	FY24-25	
	_			FY21-22	FY22-23	Baseline	Proposed	Dollar
Account Category	-	Account Fdescr	-	Actuals	Actuals	Budget	Budget	Change
Salaries & Wages		601201 - Management and Supervisory		2,225,256	2,328,325	2,322,388	2,046,308	(276,080)
		601290 - MPP Sal - LumpSum Vac		94,460	40,343			-
		601300 - Support Staff Salaries		3,993,709	3,837,909	4,636,078	4,479,589	(156,489)
		601301 - Overtime		234,379	250,915	25,000	40,572	15,572
		601303 - Student Assistants		92,785	96,721	42,434	34,934	(7,500)
		601305 - Uniform Allowance PERS		570				-
		601385 - Lump Sum Overtime		37,676	25,666			-
		601395 - Staff Sal - LumpSum Vac		126,947	54,104			-
		601813 - Misc Stipends		174,625	353,874			-
		601816 - Stipend R08		35,950	36,250	26,887	26,887	-
		601817 - Stipend CSUEU & R01		13,188	6,175	2,000	-	(2,000)
		601818 - IDL Sick Leave Supp - Staff		2,551	29,542			-
		601821 - Shift Differential		26,204	22,971	8,176	8,176	-
		602001 - Work Study on Campus		8,644	11,006			-
Salaries & Wages T				7,066,943	7,093,801	7,062,963	6,636,466	(426,497)
Operating Expense		603990 - Uniform Allowance - NonPERS		17,030	15,846	16,800	16,800	-
		604001 - Communications-Tele Usage		20,442	1,900	22,100	10,600	(11,500)
		604902 - Mobile telecommunications		4,853	4,219	2,986	486	(2,500)
		605006 - Hazardous Waste		25,052	518			-
		605090 - Other Utilities		2,880				-
		606001 - Travel In State		15,994	18,512	19,000	4,000	(15,000)
		606002 - Travel Out of State		1,662	5,938	2,000	-	(2,000)
		613001 - Contracted Services		395,801	399,227	205,325	271,940	66,615
		613811 - AR Collection Costs		21				-
		616001 - I/T Communications		19,608	32,149	20,000	27,500	7,500
		616002 - IT Hardware		240,532	184,858	37,000	34,900	(2,100)
		616003 - IT Software		334,456	348,760	329,481	328,481	(1,000)
		616004 - I/T Infrastucture		912	69,271	80,099	80,099	-
		616005 - IT Costs - Other		32,102	5,250	5,250	5,250	-
		617001 - Services from other Funds/Agcy		1,879	140			-
		617101 - Service frm Btwn Campuses & CO		15,579	6,805	3,500	3,500	-
		619001 - Other Equip < \$5,000		5,412	-	4,800	1,000	(3,800)
		619901 - Other Equipment >\$5k		120,955	18,372			-
		660001 - Postage		4,683	2,368	3,225	3,000	(225)
		660002 - Printing		366	188	100	-	(100)
		660003 - Supplies and Services		499,416	564,709	267,765	263,765	(4,000)
		660009 - Professional Development		8,004	17,468	2,755	1,500	(1,255)
		660017 - Advertising and Promotional Ex		14,015	5,722	6,000	3,000	(3,000)
		660026 - CA Tech Agency -Teale Data Ct		3,181	5,181	3,000	3,000	-
		660042 - Recruitment and Employee Reloc		16,715	12,367			-
		660046 - Wells Fargo Bank Charges		3,341	(0)			-
		660061 - R&M - Building Maintenance		577,676	342,209	206,111	206,111	-
		660062 - R&M - Custodial Services		27,782	129,761			-
		660064 - R&M - Landscape & Grounds		100,366	61,706	12,000	12,000	-
		660090 - Other Expenses			133			-
		660250 - Bank and BankCard Fees		267				-
		660903 - Hospitality Expense		5,189	2,496			-
		660931 - License Fees, svc & non-profes		569	493	1,000	1,000	-
		660932 - Event Registration Fees		250				-
		660951 - Equip Repairs & Maintenance		26,066	23,048	35,700	32,000	(3,700)
		660970 - Fuel CMA vessels & Vehicles		42,063	38,864	30,000	30,000	-
		660984 - Janitorial Supplies		74,704	3,507	75,000	75,000	-
		660989 - Campus Reserve			132			-
		660992 - Professional Memberships & Due		2,155	830	1,280	280	(1,000)
Operating Expense	Tot	al		2,661,978	2,322,947	1,393,277	1,415,212	21,935
Grand Total				\$9,728,921	\$9,416,748	\$8,456,240	\$8,051,678	(\$404,562)

### Salaries & Wages

		5734.33	5222.22	FY23-24	FY24-25	Deller
		FY21-22	FY22-23	Baseline	Proposed	Dollar
Account Category	Account Fdescr	Actuals	Actuals	Budget	Budget	Change
Salaries & Wages	601201 - Management and Supervisory	2,225,256	2,328,325	2,322,388	2,046,308	(276,080)
	601290 - MPP Sal - LumpSum Vac	94,460	40,343			-
	601300 - Support Staff Salaries	3,993,709	3,837,909	4,636,078	4,479,589	(156,489)
	601301 - Overtime	234,379	250,915	25,000	40,572	15,572
	601303 - Student Assistants	92,785	96,721	42,434	34,934	(7,500)
	601305 - Uniform Allowance PERS	570				-
	601385 - Lump Sum Overtime	37,676	25,666			-
	601395 - Staff Sal - LumpSum Vac	126,947	54,104			-
	601813 - Misc Stipends	174,625	353,874			-
	601816 - Stipend R08	35,950	36,250	26,887	26,887	-
	601817 - Stipend CSUEU & R01	13,188	6,175	2,000	-	(2,000)
	601818 - IDL Sick Leave Supp - Staff	2,551	29,542			-
	601821 - Shift Differential	26,204	22,971	8,176	8,176	-
	602001 - Work Study on Campus	8,644	11,006			_
Salaries & Wages To	otal	7,066,943	7,093,801	7,062,963	6,636,466	(426,497)

#### \$426,497 Reduction in Salaries

				FY23-24	FY24-25	
		FY21-22	FY22-23	Baseline	Proposed	Dollar
Account Category	Account Fdescr	<ul> <li>Actuals</li> </ul>	Actuals	Budget	Budget	Change
Operating Expense	603990 - Uniform Allowance - NonPERS	17,030	15,846	16,800	16,800	
	604001 - Communications-Tele Usage	20,442	1,900	22,100	10,600	(11,500)
	604902 - Mobile telecommunications	4,853	4,219	2,986	486	(2,500)
	605006 - Hazardous Waste	25,052	518			-
	605090 - Other Utilities	2,880				-
	606001 - Travel In State	15,994	18,512	19,000	4,000	(15,000)
	606002 - Travel Out of State	1,662	5,938	2,000	-	(2,000)
	613001 - Contracted Services	395,801	399,227	205,325	271,940	66,615
	613811 - AR Collection Costs	21				-
	616001 - I/T Communications	19,608	32,149	20,000	27,500	7,500
	616002 - IT Hardware	240,532	184,858	37,000	34,900	(2,100)
	616003 - IT Software	334,456	348,760	329,481	328,481	(1,000)
	616004 - I/T Infrastucture	912	69,271	80,099	80,099	-
	616005 - IT Costs - Other	32,102	5,250	5,250	5,250	-
	617001 - Services from other Funds/Agcy	1,879	140			-
	617101 - Service frm Btwn Campuses & CO	15,579	6,805	3,500	3,500	-
	619001 - Other Equip < \$5,000	5,412	-	4,800	1,000	(3,800)
	619901 - Other Equipment >\$5k	120,955	18,372			-
	660001 - Postage	4,683	2,368	3,225	3,000	(225)
	660002 - Printing	366	188	100	-	(100)
	660003 - Supplies and Services	499,416	564,709	267,765	263,765	(4,000)
	660009 - Professional Development	8,004	17,468	2,755	1,500	(1,255)
	660017 - Advertising and Promotional Ex	14,015	5,722	6,000	3,000	(3,000)
	660026 - CA Tech Agency -Teale Data Ct	3,181	5,181	3,000	3,000	-
	660042 - Recruitment and Employee Reloc	16,715	12,367			-
	660046 - Wells Fargo Bank Charges	3.341	(0)			
	660061 - R&M - Building Maintenance	577,676	342,209	206,111	206,111	-
	660062 - R&M - Custodial Services	27,782	129,761			-
	660064 - R&M - Landscape & Grounds	100,366	61,706	12,000	12,000	-
	660090 - Other Expenses		133			-
	660250 - Bank and BankCard Fees	267				-
	660903 - Hospitality Expense	5,189	2,496			-
	660931 - License Fees, svc & non-profes	569	493	1,000	1,000	-
	660932 - Event Registration Fees	250				-
	660951 - Equip Repairs & Maintenance	26,066	23,048	35,700	32,000	(3,700)
	660970 - Fuel CMA vessels & Vehicles	42,063	38,864	30,000	30,000	-
	660984 - Janitorial Supplies	74,704	3,507	75,000	75,000	-
	660989 - Campus Reserve		132			-
	660992 - Professional Memberships & Due	2,155	830	1,280	280	(1,000)
Operating Expense	fotal	2,661,978	2,322,947	1,393,277	1,415,212	21,935
Grand Total		\$9,728,921	\$9,416,748	\$8,456,240	\$8,051,678	(\$404,562)

## Salary Variance FY24-25 Budget

• \$426.5k projected total salary reductions

### **Operating Expense Variance FY24-25 Budget**

- \$21.9k projected expense adjustments
  - Travel
  - **Contracted Services**
  - Communications
  - Other adjustments

A&Fs proposed 2024-25 budget remains challenged and is not able to meet its target budget reduction nor is able to reduce its budget any further without sacrificing more service interruptions. Further analysis and discussion, and careful prioritization of critical initiatives will need to be reviewed with resources currently available.

#### **Budget Reduction:**

Target Reduction:\$745,354Current Reduction:\$404,562Un-met Reduction:\$340,792

## **Office of the President**

# **Office of the President**

### **Roles & Responsibilities**

The **Office of the President** is responsible for upholding the vision, mission, and beliefs & values of the academy.

Specific areas of oversight includes:

- University Affairs & Campus Leadership
- Public Affairs
- Unity Council (DEI Council)

### OFFICE OF THE PRESIDENT

					FY23-24	FY24-25	
	1		FY21-22	FY22-23	Baseline	Proposed	Dollar
Account Category	Account Fdescr	<b>*</b>	Actuals	Actuals	Budget	Budget	Change
Salaries & Wages	601030 - S & W President		291,324	378,888	370,241	370,241	-
	601201 - Management and Supervisory		443,287	485,206	507,613	435,024	(72,589)
	601290 - MPP Sal - LumpSum Vac		2,681	22,614			-
	601300 - Support Staff Salaries		158,341	142,359	267,216	141,216	(126,000)
	601303 - Student Assistants		5,148	3,507	13,176	7,000	(6,176)
	601385 - Lump Sum Overtime		1,085	673			-
	601395 - Staff Sal - LumpSum Vac		9,046	327			-
	601813 - Misc Stipends		11,000	17,500			-
	601823 - Auto Allowance		12,000	12,000	12,000	12,000	-
	602001 - Work Study on Campus		513	-			-
Salaries & Wages Total			934,426	1,063,076	1,170,246	965,481	(204,765)
	606001 - Travel In State		21,908	25,388	33,325	30,325	(3,000)
	606002 - Travel Out of State		11,113	13,876	14,536	14,536	-
	613001 - Contracted Services		47,704	77,140	46,500	6,500	(40,000)
	613911 - Contracted Instruction		-	-	500	500	-
	616002 - IT Hardware		2,089	4,786	3,018	818	(2,200)
	616003 - IT Software		-	-	5,597	5,597	-
	619001 - Other Equip < \$5,000		-	-	500	500	-
	660001 - Postage		117	45	9,569	1,500	(8,069)
	660002 - Printing		18,403	37,771	42,077	11,500	(30,577)
	660003 - Supplies and Services		48,834	41,910	36,980	13,550	(23,430)
	660009 - Professional Development		6,574	11,302	21,848	6,722	(15,126)
	660010 - Insurance Expense		-	60			-
	660017 - Advertising and Promotional Ex		2,379	800	23,921	23,921	-
	660042 - Recruitment and Employee Reloc		2,767	5,500			-
	660090 - Other Expenses		4				-
	660903 - Hospitality Expense		4,325	4,351	12,200	7,050	(5,150)
	660933 - Student Activities		-	-	500	500	-
	660992 - Professional Memberships & Due		39,394	48,725	47,500	47,500	-
Operating Expense Total			205,610	271,652	298,571	171,019	(127,552)
Grand Total			\$1,140,036	\$1,334,728	\$1,468,817	\$1,136,500	(\$332,317)

# **Office of the President**

## 24/25 Operating Expense Reductions

	23/24 Reductions: President's Office				
ltem	Amount	Notes			
Student Assistant	\$3,000	Removing SA completely from OOTP			
Contracted Services	\$40,000	Removing Contracted Services completely from OOTP			
Printing	\$1,500	Reducing printing from OOTP (originally \$2000 now \$500)			
Hospitality	\$5,150	Reducing hospitality from OOTP (\$10,150 now \$5000)			
Tota	\$49,650				
	2	4/25 Reductions: President's Office			
ltem	Amount	Notes			
OOTP Supplies and Services	\$19,899	OOTP Reducing Supplies and Services (originally \$26,399 now \$6500)			
OOTP Professional Development	\$15,126	OOTP Reducing Professional Development (originally \$20,126 now \$5000)			
OOTP Hardware	\$2,200	OOTP Reducing Hardware completely (originally \$2,200)			
PA Printing	\$29,000	PA Reducing Printing (Originally \$39,000 vs \$10,000)			
PA Supplies and Services	\$3,531	PA Reducing Supplies and Services (Originally \$6531 vs \$3000)			
PA Travel Out of State	\$3,000	Removing PA Travel In State completely			
PA Postage	\$8,069	PA Reducing Postage (Originally \$9069 vs \$1000)			
<mark>PA Student Assistants</mark>	\$3,176	PA Reducing Bridge Student Assistants (Originally \$9176 vs \$6000)			
Tota	\$84,001				

# **Office of the President**

Budget Reduction:Target Reduction:\$123,496Current Reduction:\$227,317Met:\$103,821

**Student Affairs** provides the Corps of Cadets an inclusive, developmental, and holistic academy experience through programs, services, and an environment that inspires leadership with a global perspective.

**Departments:** Dean of Students **Career Services** Health Services CAPS Title IX & DHR **Inclusion** Initiative VPSA **Financial Aid** Commencement New Student Orientation Commandants **Community Programs** Admissions **Discipline & Conduct Resilient Scholars Programs** EOP **Disability Support Services** ASCMA & Residence Life (budgets not included)

## Initiatives for 2024-2025

- Continue to support First Year Seminars in partnership with Academic Affairs (as second part of orientation)
- Increase Inclusion Efforts
- Continue to improve safety regarding SASH on Commercial STII and TSGB
- Enhance career internship opportunities
- Enhance the utilization of our alumni, students, faculty and staff in our recruiting efforts
- Continue to work in collaboration with the Chancellor's office to address
   admissions efforts
- Create a cross campus effort to address black student excellence, the Pride Index and enhancing other affinity group experiences.

### **Challenges/Opportunities**

- Continue to rebuild the Title IX program to earn community trust in Equity and Processes
- Enhance Cadet Success and Retention
  - Safety and Belonging Initiatives: DACA, black, Asian American and Pacific Islander student success efforts
  - Basic Needs program
- Recruitment and Retention challenges
- Staffing reductions due to budget
- Remaining staff who will have to pick up responsibilities for vacant positions
- Follow through on JED strategic plan to improve student mental health and wellbeing
- Enhance the Overall Residential Experience
- Continue to improve cadet experience:
  - Offer more opportunities to study and practice leadership
  - Build Community Engagement into entire student experience

				FY23-24	FY24-25	
		FY21-22	FY22-23	Baseline	Proposed	Dollar
Account Category	Account Fdescr	<ul> <li>Actuals</li> </ul>	Actuals	Budget	Budget	Change
Salaries & Wages	501100 - Academic Salaries	198,228	255,995	243,948	242,940	(1,008)
	501190 - Acad Sal - LumpSum Vac	10,107	3,095			-
	501201 - Management and Supervisory	1,227,338	1,417,774	1,527,846	1,782,708	254,862
	501290 - MPP Sal - LumpSum Vac	33,605	65,238			-
	501300 - Support Staff Salaries	1,642,363	1,384,812	1,877,249	1,382,649	(494,600)
	501303 - Student Assistants	107,602	173,802	124,271	111,771	(12,500)
	501305 - Uniform Allowance PERS		222			-
	501385 - Lump Sum Overtime	6,475	6,700			-
	501395 - Staff Sal - LumpSum Vac	27,891	48,702			-
	501813 - Misc Stipends	52,698	206,821	95,000	95,000	-
	501815 - Stipend R04 (Annual)	5,553	4,153			-
	501817 - Stipend CSUEU & R01	1	1,666			-
	601818 - IDL Sick Leave Supp - Staff	275				-
	602001 - Work Study on Campus	11,547	21,314			-
Salaries & Wages Total		3,323,683	3,590,294	3,868,315	3,615,068	(253,247)
Operating Expense	503990 - Uniform Allowance - NonPERS	339	3,391	2,000	2,000	-
	504902 - Mobile telecommunications	282	164			-
	505006 - Hazardous Waste	1,785	1,378	4,989	4,989	-
	506001 - Travel In State	29,817	24,624	55,300	36,100	(19,200)
	506002 - Travel Out of State	17,914	64,874	26,000	12,000	(14,000)
	506932 - Travel, Cruise	4,930	9,537	8,000	8,000	-
	509001 - State EOP	77,297	54,412			-
	509001 - State EOP-Campus Match to SEOG			66,453	66,453	-
	513001 - Contracted Services	463,648	552,646	284,957	271,077	(13,880)
	516002 - IT Hardware	14,190	25,507	22,122	22,122	-
	516003 - IT Software	204,753	259,681	123,500	121,720	(1,780)
	517001 - Services from other Funds/Agcy	18,389	15,298			-
	619001 - Other Equip < \$5,000	7,398	995	6,500	6,500	-
	619901 - Other Equipment >\$5k	-	17,811	11,133	11,133	-
	660001 - Postage	6,990	2,396	14,464	14,464	-
	560002 - Printing	28,110	28,660	44,300	38,300	(6,000)
	660003 - Supplies and Services	348,339	548,737	270,525	246,806	(23,719)
	660009 - Professional Development	15,300	27,865	34,000	24,000	(10,000)
	660010 - Insurance Expense	675	2,791			-
	660017 - Advertising and Promotional Ex	24,459	46,290	64,400	64,400	-
	660041 - Space Rental Expenditure	-	-	2,000	2,000	-
	660042 - Recruitment and Employee Reloc	11,155	118,028	500	500	-
	660061 - R&M - Building Maintenance	252				-
	660064 - R&M - Landscape & Grounds	4,209				-
	660090 - Other Expenses	623	698	15,000	15,000	-
	660516 - CAL Maritime Parking		-	1,000	1,000	-
	660592 - Awards Student	12,000	12,000			-
	660903 - Hospitality Expense	151,345	142,547	41,375	55,206	13,831
	660931 - License Fees, svc & non-profes	5,314	876	2,100	2,100	-
	660932 - Event Registration Fees	12,508	16,644	20,300	20,300	-
	660933 - Student Activities	3,467	797	74,624	21,900	(52,724)
	660951 - Equip Repairs & Maintenance	4,448	3,015	500	500	-
	660970 - Fuel CMA vessels & Vehicles	1,088	1,640			-
	660992 - Professional Memberships & Due	7,520	9,236	37,780	37,780	-
Operating Expense Tota	l	1,478,544	1,992,538	1,233,822	1,106,350	(127,472)
Grand Total		\$4,802,226	\$5,582,833	\$5,102,137	\$4,721,418	(\$380,719)

#### **Salaries & Wages**

				FY23-24	FY24-25	
		FY21-22	FY22-23	Baseline	Proposed	Dollar
Account Category	Account Fdescr	Actuals	Actuals	Budget	Budget	Change
Salaries & Wages	601100 - Academic Salaries	198,228	255,995	243,948	242,940	(1,008)
	601190 - Acad Sal - LumpSum Vac	10,107	3,095			-
	601201 - Management and Supervisory	1,227,338	1,417,774	1,527,846	1,782,708	254,862
	601290 - MPP Sal - LumpSum Vac	33,605	65,238			-
	601300 - Support Staff Salaries	1,642,363	1,384,812	1,877,249	1,382,649	(494,600)
	601303 - Student Assistants	107,602	173,802	124,271	111,771	(12,500)
	601305 - Uniform Allowance PERS		222			-
	601385 - Lump Sum Overtime	6,475	6,700			-
	601395 - Staff Sal - LumpSum Vac	27,891	48,702			-
	601813 - Misc Stipends	52,698	206,821	95,000	95,000	-
	601815 - Stipend R04 (Annual)	5,553	4,153			-
	601817 - Stipend CSUEU & R01	1	1,666			-
	601818 - IDL Sick Leave Supp - Staff	275				-
	602001 - Work Study on Campus	11,547	21,314			-
Salaries & Wages To	otal	3,323,683	3,590,294	3,868,315	3,615,068	(253,247)

				FY23-24	FY24-25	
	_	FY21-22	FY22-23	Baseline	Proposed	Dollar
	Account Fdescr	Actuals	Actuals	Budget	Budget	Change
Operating Expense	603990 - Uniform Allowance - NonPERS	339	3,391	2,000	2,000	-
	604902 - Mobile telecommunications	282	164			-
	605006 - Hazardous Waste	1,785	1,378	4,989	4,989	-
	606001 - Travel In State	29,817	24,624	55,300	36,100	(19,200)
	606002 - Travel Out of State	17,914	64,874	26,000	12,000	(14,000)
	606932 - Travel, Cruise	4,930	9,537	8,000	8,000	-
	609001 - State EOP	77,297	54,412			-
	609001 - State EOP-Campus Match to SEOG			66,453	66,453	-
	613001 - Contracted Services	463,648	552,646	284,957	271,077	(13,880)
	616002 - IT Hardware	14,190	25,507	22,122	22,122	-
	616003 - IT Software	204,753	259,681	123,500	121,720	(1,780)
	617001 - Services from other Funds/Agcy	18,389	15,298			-
	619001 - Other Equip < \$5,000	7,398	995	6,500	6,500	-
	619901 - Other Equipment >\$5k	-	17,811	11,133	11,133	-
	660001 - Postage	6,990	2,396	14,464	14,464	-
	660002 - Printing	28,110	28,660	44,300	38,300	(6,000)
	660003 - Supplies and Services	348,339	548,737	270,525	246,806	(23,719)
	660009 - Professional Development	15,300	27,865	34,000	24,000	(10,000)
	660010 - Insurance Expense	675	2,791			-
	660017 - Advertising and Promotional Ex	24,459	46,290	64,400	64,400	-
	660041 - Space Rental Expenditure	-	-	2,000	2,000	-
	660042 - Recruitment and Employee Reloc	11,155	118,028	500	500	-
	660061 - R&M - Building Maintenance	252				-
	660064 - R&M - Landscape & Grounds	4,209				-
	660090 - Other Expenses	623	698	15,000	15,000	-
	660516 - CAL Maritime Parking		-	1,000	1,000	-
	660592 - Awards Student	12,000	12,000			-
	660903 - Hospitality Expense	151,345	142,547	41,375	55,206	13,831
	660931 - License Fees, svc & non-profes	5,314	876	2,100	2,100	-
	660932 - Event Registration Fees	12,508	16,644	20,300	20,300	-
	660933 - Student Activities	3,467	797	74,624	21,900	(52,724)
	660951 - Equip Repairs & Maintenance	4,448	3,015	500	500	-
	660970 - Fuel CMA vessels & Vehicles	1,088	1,640			-
	660992 - Professional Memberships & Due	7,520	9,236	37,780	37,780	-
Operating Expense To	tal	1,478,544	1,992,538	1,233,822	1,106,350	(127,472)
Grand Total		\$4,802,226	\$5,582,833	\$5,102,137	\$4,721,418	(\$380,719)

## Salary Variance FY24-25 Budget

 \$253k projected salary adjustments
 Reorganization: Financial Aid and Admissions move to Student Affairs

## **Operating Expense Variance FY24-25 Budget**

 \$127k projected expense adjustments Travel
 Contracted Services
 Supplies & Services
 Other adjustments

**Original Budget Reduction Summary:** 

Target:	\$309,871
Submitted:	<u>\$326,065</u>
Net:	\$ 16,194

#### After Re-Org: New Budget Reduction Summary:

Target:	\$408,223
Submitted:	<u>\$395,065</u>
Un-met Reduction:	\$ 13,158

## **University Advancement**

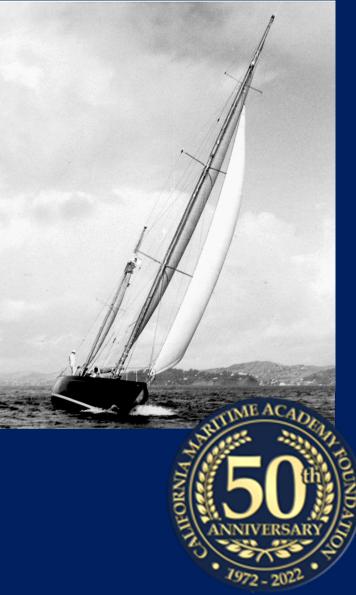
# **University Advancement**

University Advancement has the responsibility for advancing the mission, vision and priorities of California State University Maritime Academy.

- Alumni Relations (California Maritime Academy Alumni Association)
- Yacht Donation Program
- Development (Campaigns, Annual Fund, Major Gifts, Endowments)
- Special Events
- Advancement Services
- California Maritime Academy Foundation

# California Maritime Academy Foundation

The California Maritime Academy Foundation is a 501(c)3 nonprofit that encourages and facilitates the growth of charitable gifts to the university.



# Leading the Way Campaign



#### LEADING THE WAY CAMPAIGN FOR CAL MARITIME

Cal Maritime's First-Ever Comprehensive Campaign Successfully Completed!

In 2018, the Cal Maritime Academy Foundation set an ambitious goal to raise \$40 million to support Cal Maritime.

Thanks to over 3,000 donors who gave over 11,000 gifts and the successful Yacht Donation Program, the campaign concluded three years early, raising a total of \$47.5 million!

Campaign impact included:

- \$500K awarded annually in scholarships
- Instructional technology upgrades in every classroom
- More than \$5 million to support licensing programs and initiatives
- Establishment of the Edwards Leadership Program

# **Campus Impact**

#### California Maritime Academy Foundation contributions made to Cal Maritime in 2022/23:



\$1.06 million to support campus wide needs, including athletic travel, commencement and simulator upgrades

\$1.9 million to support instructional technology upgrades in all classrooms



\$575,938 to support educational scholarships for cadets

\$100,000 to support Cal Maritime Offshore Sailing Program



#### Provided \$501K for Mayo Hall furnishings

# 2023/24 Goals

- Fundraising Goal: \$4.8M
- Departmental Staff Restructure
- Rethinking and Reimagining Events
- Revisiting and clarifying policies and campus trust funds
- Database Clean-Up and Updates
- Continue to work with alumni on campus needs (sponsorships, partnerships, job placement, enrollment)
- Continue to work with administration, faculty and staff on campus needs

# **University Advancement**

# **Challenges/Opportunities**

- Diversifying Revenue Streams
- Relationship Building with Alumni
- Developing a Culture of Philanthropy
- Improving accuracy and use of donor database

### **UNIVERSITY ADVANCEMENT**

			FY21-22	FY22-23	FY23-24 Baseline	FY24-25 Proposed	Dollar
Account Category	Account Edescr	-	Actuals	Actuals	Budget	Budget	Change
Salaries & Wages	601201 - Management and Supervisory		545,385	583,671	622,901	692,724	69,823
-	601290 - MPP Sal - LumpSum Vac		13,751	31,650			· -
	601300 - Support Staff Salaries		168,945	138,195	230,088	68,176	(161,912)
	601303 - Student Assistants		1,540	-	5,500	5,500	-
	601385 - Lump Sum Overtime		1,525	3,559			-
	601395 - Staff Sal - LumpSum Vac		7,139	4,530			-
	601813 - Misc Stipends			131,200			-
Salaries & Wages Total			738,285	892,806	858,489	766,400	(92,089)
Operating Expense	605090 - Other Utilities		120				-
	606001 - Travel In State		25,582	2,551	2,267	2,260	(7)
	606002 - Travel Out of State		1,803	9,866			-
	613001 - Contracted Services		189,951	299,142	3,000	3,000	-
	616002 - IT Hardware		-	-	882	882	-
	616003 - IT Software		8,172	1,772	10,500	10,500	-
	617001 - Services from other Funds/Agcy		28	40			-
	660001 - Postage		210	2,888	11	11	-
	660002 - Printing		311	-	1,000	1,000	-
	660003 - Supplies and Services		5,870	36,039	2,441	2,441	-
	660009 - Professional Development		205	318			-
	660017 - Advertising and Promotional Ex		5,545	4,727			-
	660042 - Recruitment and Employee Reloc		62	72			-
	660090 - Other Expenses		15,154	909			-
	660903 - Hospitality Expense		-	80			-
	660992 - Professional Memberships & Due		2,139	1,500	2,000	2,000	-
Operating Expense Tota	l		255,152	359,902	22,101	22,094	(7)
Grand Total			\$993,437	\$1,252,708	\$880,590	\$788,494	(\$92,096)

### **UNIVERSITY ADVANCEMENT**

Budget Reduction:Target Reduction:\$9Current Reduction:\$9Met:\$9

\$90,596 <u>\$92,096</u> \$ 1,500

- Academic programming and standards
- Oversight of academic departments, Library
- > Faculty hiring, workload, compensation, and ongoing development
- Academic policy development and implementation
- Assessment and accreditation of academic programs
- Student academic support & advising
- Instructional technology, simulation
- Student records, USCG licensing
- Faculty and student research endeavors
- Continuing education

#### Number of staff as of Fall 2023: 42

29 Staff\*\*, 5 Directors, 4 Deans, 2 AVP, 1 Associate Provost, 1 Provost

#### Number of faculty as of Fall 2023: 83

Approx. 52 tenure/tenure-track (including dept. chairs, FERP, & librarians) and 31 lecturers

#### 23 Budgetary Units/Sub-Divisions:

7 academic departments, 3 Dean's Offices, Office of the Provost, Library, and several other functional units corresponding to the areas of oversight listed above

\*\*Due to campus reorganization, Admissions and Financial Aid moved to Student Affairs during Spring 2024. Six (6) associated staff members will be reflected on SA future budgets and adjusted/deducted on AA staff numbers.\*\*

### Initiatives for 2024-25

- Situate Student Success Center (rebranding SEAS) as a campus hub in Student Services Bldg;
- Upgrade STCW record-keeping with introduction of digital platform per USCG recommendation;
- Upgrade engine simulation with support of Foundation funds;
- Advance a defined general education program (per strategic plan) to improve students' shared experience and sense of relevance;
- Create task force to identify and begin planning academic program's uses of NSMV.

### **Priorities for 2024-25**

- Maintain high quality of academic programs during time of budgetary constraint and new pier construction;
- Ensure that academic offerings align both with workforce needs for mariners and with student interests in other career pathways;
- Continue deans' work in marketing programs and advancing relationships with industry, with community colleges, and with donors.
- Hire and retain high-quality faculty in license-granting programs in the face of market competition;
- Support and elevate undergraduate and faculty research efforts at the departmental and institutional levels;
- Identify new programs to build both graduate and undergraduate enrollment.

				FY23-24	FY24-25	
_		FY21-22	FY22-23	Baseline	Proposed	Dollar
Account Category	Account ruesci	Actuals	Actuals	Budget	Budget	Change
Salaries & Wages	601100 - Academic Salaries	7,599,124	7,327,124	7,288,389	7,032,838	(255,551)
	601101 - Department Chair	401,604	439,177	390,773	390,773	0
	601190 - Acad Sal - LumpSum Vac	42,085	124,895			-
	601201 - Management and Supervisory	1,200,530	1,217,926	1,376,008	1,396,671	20,663
	601290 - MPP Sal - LumpSum Vac	38,865	68,286	4 500 046	4 405 404	-
	601300 - Support Staff Salaries 601301 - Overtime	938,092 736	1,328,553	1,508,316	1,405,134	(103,182)
	601303 - Student Assistants	121,697	1,158 166,462	124,351	129,351	E 000
	601385 - Lump Sum Overtime	9,490	38,459	124,551	129,551	5,000
	601395 - Staff Sal - LumpSum Vac	24,809	10,870			
	601813 - Misc Stipends	256,774	187,006			-
	601815 - Stipend R04 (Annual)	1,247	1,038			-
	601817 - Stipend CSUEU & R01	4,689	7,086			-
	602001 - Work Study on Campus	7,887	637			
Salaries & Wages Tot	· · ·	10,647,628	10,918,676	10,687,837	10,354,767	(333,070)
Operating Expense	603990 - Uniform Allowance - NonPERS	2,877	3,309	6,500	6,500	
	604001 - Communications-Tele Usage		150			-
	604902 - Mobile telecommunications	163	524			-
	606001 - Travel In State	28,352	20,632	34,100	-	(34,100)
	606002 - Travel Out of State	44,379	66,078	43,221	-	(43,221)
	606932 - Travel, Cruise	454				-
	606933 - Travel Int'l Experience	2,717	123,412	220,000	220,000	-
	608001 - Books	1,021	497	30,000	30,000	-
	608002 - Book Binding	1,042	1,278	1,500	1,500	-
	608004 - Periodicals	4,404	35	26,000	26,000	-
	608005 - Subscriptions	8,984	11,336	30,000	30,000	-
	608901 - Lost Book Fees Collected	230				-
	613001 - Contracted Services	190,954	228,632	25,200	25,200	-
	616002 - IT Hardware	16,902	48,952	67,000	10,000	(57,000)
	616003 - IT Software	44,358	65,531	65,662	75,662	10,000
	616005 - IT Costs - Other 617001 - Services from other Europe (App)	1,138	3,274			-
	617001 - Services from other Funds/Agcy 617101 - Service frm Btwn Campuses & CO	5,433	3,529 824			-
	619001 - Other Equip < \$5,000	26,384 2,329	1,318	3,500	3,500	-
	619002 - Instructional Equip < \$5,000	6,534	5,661	4,000	4,000	
	619902 - Instructional Equipment > \$5k	(312)	5,623	6,000	6,000	-
	660001 - Postage	3,143	2,744	5,148	5,148	-
	660002 - Printing	797	5,492	5,750	5,750	-
	660003 - Supplies and Services	144,585	185,742	159,425	161,925	2,500
	660009 - Professional Development	16,781	30,202	32,000	-	(32,000)
	660010 - Insurance Expense	-	1,573	7,500	7,500	-
	660017 - Advertising and Promotional Ex	15,235	8,477	6,800	6,800	-
	660042 - Recruitment and Employee Reloc	1,330	2,612			-
	660043 - Accreditation Expense	21,160	26,568	28,690	28,690	-
	660090 - Other Expenses	3,281	4,885			-
	660903 - Hospitality Expense	10,679	9,081	4,900	4,900	-
	660913 - Course Materials & Development	-	-	1,250	1,250	-
	660931 - License Fees, svc & non-profes	3,755	2,684			-
	660932 - Event Registration Fees	2,100	2,089			-
	660951 - Equip Repairs & Maintenance	62,500	65,525	225,000	225,000	-
	660992 - Professional Memberships & Due	19,064	16,023	33,366	33,366	-
	660998 - President's Mission Grants (Faculty)			25,000	25,000	-
	670000 - Tr Out within the same CSU Fun	11,377	12,968			
Operating Expense To	otal	704,130	967,260	1,097,512	943,691	(153,821)
Grand Total		\$11,351,759	\$11,885,936	\$11,785,349	\$11,298,458	(\$486,891)

#### Salaries & Wages

				FY23-24	FY24-25	
	_	FY21-22	FY22-23	Baseline	Proposed	Dollar
Account Category	Account Fdescr	Actuals	Actuals	Budget	Budget	Change
Salaries & Wages	601100 - Academic Salaries	7,599,124	7,327,124	7,288,389	7,032,838	(255,551)
	601101 - Department Chair	401,604	439,177	390,773	390,773	0
	601190 - Acad Sal - LumpSum Vac	42,085	124,895			-
	601201 - Management and Supervisory	1,200,530	1,217,926	1,376,008	1,396,671	20,663
	601290 - MPP Sal - LumpSum Vac	38,865	68,286			-
	601300 - Support Staff Salaries	938,092	1,328,553	1,508,316	1,405,134	(103,182)
	601301 - Overtime	736	1,158			-
	601303 - Student Assistants	121,697	166,462	124,351	129,351	5,000
	601385 - Lump Sum Overtime	9,490	38,459			-
	601395 - Staff Sal - LumpSum Vac	24,809	10,870			-
	601813 - Misc Stipends	256,774	187,006			-
	601815 - Stipend R04 (Annual)	1,247	1,038			-
	601817 - Stipend CSUEU & R01	4,689	7,086			-
	602001 - Work Study on Campus	7,887	637			_
Salaries & Wages 1	fotal	10,647,628	10,918,676	10,687,837	10,354,767	(333,070)

\$333,070 Reduction in Salaries

				FY23-24	FY24-25	
	_	FY21-22	FY22-23	Baseline	Proposed	Dollar
	Account Fdescr	Actuals	Actuals	Budget	Budget	Change
Operating Expense	603990 - Uniform Allowance - NonPERS	2,877	3,309	6,500	6,500	-
	604001 - Communications-Tele Usage		150			-
	604902 - Mobile telecommunications	163	524			
	606001 - Travel In State	28,352	20,632	34,100	-	(34,100)
	606002 - Travel Out of State	44,379	66,078	43,221	-	(43,221)
	606932 - Travel, Cruise 606933 - Travel Int'l Experience	454 2,717	123,412	220,000	220,000	
	608001 - Books	1,021	497	30,000	30,000	-
	608002 - Book Binding	1,021	1,278	1,500	1,500	-
	608004 - Periodicals	4,404	35	26,000	26,000	
	608005 - Subscriptions	8,984	11,336	30,000	30,000	
	608901 - Lost Book Fees Collected	230	11,550	30,000	30,000	
	613001 - Contracted Services	190 954	228 632	25 200	25 200	
	616002 - IT Hardware	16,902	48,952	67,000	10,000	(57,000)
	616003 - IT Software	44,358	65,531	65,662	75,662	10,000
	616005 - IT Costs - Other	1,138	3,274			-
	617001 - Services from other Funds/Agcy	5,433	3,529			-
	617101 - Service frm Btwn Campuses & CO	26,384	824			-
	619001 - Other Equip < \$5,000	2,329	1,318	3,500	3,500	-
	619002 - Instructional Equip < \$5,000	6,534	5,661	4,000	4,000	-
	619902 - Instructional Equipment > \$5k	(312)	5,623	6,000	6,000	-
	660001 - Postage	3,143	2,744	5,148	5,148	-
	660002 - Printing	797	5,492	5,750	5,750	-
	660003 - Supplies and Services	144,585	185,742	159,425	161,925	2,500
	660009 - Professional Development	16,781	30,202	32,000	-	(32,000)
	660010 - Insurance Expense	-	1,573	7,500	7,500	
	660017 - Advertising and Promotional Ex	15,235	8,477	6,800	6,800	-
	660042 - Recruitment and Employee Reloc	1,330	2,612			-
	660043 - Accreditation Expense	21,160	26,568	28,690	28,690	-
	660090 - Other Expenses	3,281	4,885			-
	660903 - Hospitality Expense	10,679	9,081	4,900	4,900	-
	660913 - Course Materials & Development	-	-	1,250	1,250	-
	660931 - License Fees, svc & non-profes	3,755	2,684			-
	660932 - Event Registration Fees	2,100	2,089			-
	660951 - Equip Repairs & Maintenance	62,500	65,525	225,000	225,000	-
	660992 - Professional Memberships & Due	19,064	16,023	33,366	33,366	-
	660998 - President's Mission Grants (Faculty)			25,000	25,000	-
0	670000 - Tr Out within the same CSU Fun	11,377	12,968	4 007 542	042 624	(452.024)
Operating Expense T	000	704,130	967,260	1,097,512	943,691	(153,821)
Grand Total		\$11,351,759	\$11,885,936	\$11,785,349	\$11,298,458	(\$486,891)

The 2024-25 budget for Academic Affairs remains challenged and is not able to meet its target budget reduction nor is able to reduce its budget any further without sacrificing academic programs and learning (core mission).

Further analysis, discussion, and careful prioritization of critical initiatives will need to be reviewed with resources currently available.

Budget Reduction	Summary:
Target Reduction:	\$1,127,887
Current Reduction:	<u>(\$591,891)</u>
Un-met Reduction:	(\$535,996)

Some reductions include pausing the search of TT Hire, reduction of positions of Dean Library & Learning Services, Executive Assistant to Provost, Archives Coordinator and other restructuring of division staffing and reducing operating expenses.

# Marine Programs

#### Marine Programs consists of TSGB and Waterfront

### **Training Ship**

 Includes vessel maintenance (in partnership with MARAD), cruise planning and execution, supporting Ship Ops & Plant Ops classes, ISM, maintain all vessel certs and docs, comply with ABS and USCG regulations and assist in all official inspections, maintain vessel inventory with NSE.

#### Waterfront

 Includes the boathouse, all small vessel assets (14), pier, marina, and boat basin. Provide well maintained vessels for training. Maintenance and upgrades mostly done in-house.

### Initiatives for 2024-25

- Complete 5 yr regulatory Dry Dock package / major steel repairs
- Hire all cruise adjuncts through CSUMA vs Union to reduce cost
- Hiring permanent crew
- Increase habitability of vessel
- Negotiate new contract for Steward / Galley department
- Install new Starboard stores crane on TSGB
- Continual maintenance & Repairs to small crafts
- Continual maintenance and Repairs to Waterfront floating docks
- Install Card Reader to vessel / boat basin. A-Pass
- STARLINK

### **Challenges/Opportunities**

- Aging T-Boats and tugboat (on-going)
- Aging TSGB
- Boathouse in need of structural repairs (on-going)
- Inadequate space in boat basin for new vessels
- Inadequate dock for new NSMV
- 4 New hires and 1 Interim this year
- General Agent and ship manager
- Hiring for summer training cruise

	EV31 33	EV22.22	FY23-24	FY24-25	<b>D</b> II
Account Cated Account Edescr	FY21-22 Actuals	FY22-23 Actuals	Baseline Budget	Proposed Budget	Dollar Change
Salaries & Wages 601100 - Academic Salaries	4,760	(11,584)	Buuyei	Buuget	change
601201 - Management and Supervisory	1,086,936	630,040	1,143,428	1,064,360	(79,068)
601201 - Management and Supervisory 601290 - MPP Sal - LumpSum Vac	94,997	18,505	1,143,420	1,004,300	(75,000)
601230 - MPP Sai - LumpSum vac 601300 - Support Staff Salaries	314,363	277,971	410,260	440,556	30,296
601301 - Overtime	24,673	24,703	410,200	440,000	30,230
	24,673 57,755		70.000	140.040	70.040
601303 - Student Assistants 201305 - Lucas Guas Quartiera		62,894	70,000	142,848	72,848
601385 - Lump Sum Overtime	7,709	84,609			-
601395 - Staff Sal - LumpSum Vac	6,316	2,144			-
601813 - Misc Stipends	32,541	31,714			-
601817 - Stipend CSUEU & R01	2,316	2,666			-
601818 - IDL Sick Leave Supp - Staff	0.450	803			-
602001 - Work Study on Campus	8,152	10,151	4 000 000	1017 701	-
Salaries & Wages Total	1,640,519	1,134,615	1,623,688	1,647,764	24,076
Operating Expent 603990 - Uniform Allowance - NonPERS	1,088	1,747	3,500	4,000	500
604090 - Other Communications	2,903	3,701			-
604902 - Mobile telecommunications	23,780	140,738	2,000	2,000	
606001 - Travel In State	1,475	266	1,500	4,000	2,500
606002 - Travel Out of State	7,570	2,135	7,500	7,500	-
606932 - Travel, Cruise	46,997	13,022	15,000	15,000	-
613001 - Contracted Services	67,333	784,431	65,000	80,000	15,000
616001 - I/T Communications	-	(140,902)			-
616002 - IT Hardware	-	-	20,000	20,000	-
616003 - IT Software		1,239	500	500	-
617001 - Services from other Funds/Agcy	1,086	4,392			-
617953 - Galley Cost Recov Cruise Only	300,001				-
619001 - Other Equip < \$5,000		7,564			-
660001 - Postage	164	251	200	200	-
660002 - Printing	-	2,322	500	500	-
660003 - Supplies and Services	463,158	418,673	325,211	260,000	(65,211)
660009 - Professional Development	468	130	2,500	2,500	-
660010 - Insurance Expense	33,343	34,982	35,000	35,000	-
660017 - Advertising and Promotional Ex	8,878	8,020	<b>-</b>		-
660042 - Recruitment and Employee Reloc	513				-
660090 - Other Expenses	299	-			-
660903 - Hospitality Expense	919	6,309			-
660931 - License Fees, svc & non-profes	1,013	361			_
660951 - Equip Repairs & Maintenance	25,429	24,691	20,000	25,000	5,000
660953 - Galley Chargeback (CRUISE ONLY		968,320	400,000	965,000	565,000
660970 - Fuel CMA vessels & Vehicles	17,924	22,898	3,000	25,000	22,000
660971 - Ship Fuel	1,024		630,000	630,000	
660972 - Ship Lube Oil	-	125,023	000,000	000,000	-
660974 - Cruise Port Charges	49,993	146,575	100,000	100,000	
660982 - Laundry & Linen (54400 ONLY)	40,000	838	100,000	100,000	
660992 - Professional Memberships & Due	1,167		1,267	1,267	-
Operating Expense Total	1,055,500	2,577,725	1,632,678	2,177,467	544,789
Grand Total	\$2,696,018	\$3,712,341	\$3,256,366	\$3,825,231	\$568,865
	<i>\$2,030,010</i>	40,112,041	\$3,230,300	40,020,201	\$300,003

### **Salaries & Wages**

					FY23-24	FY24-25	
-			FY21-22	FY22-23	Baseline	Proposed	Dollar
Account Category	Account Fdescr	-	Actuals	Actuals	Budget	Budget	Change
Salaries & Wages	601100 - Academic Salaries		4,760	(11,584)	-	-	-
	601201 - Management and Supervisory		1,086,936	630,040	1,143,428	1,064,360	(79,068)
	601290 - MPP Sal - LumpSum Vac		94,997	18,505			-
	601300 - Support Staff Salaries		314,363	277,971	410,260	440,556	30,296
	601301 - Overtime		24,673	24,703			-
	601303 - Student Assistants		57,755	62,894	70,000	142,848	72,848
	601385 - Lump Sum Overtime		7,709	84,609			-
	601395 - Staff Sal - LumpSum Vac		6,316	2,144			-
	601813 - Misc Stipends		32,541	31,714			-
	601817 - Stipend CSUEU & R01		2,316	2,666			-
	601818 - IDL Sick Leave Supp - Staff			803			-
	602001 - Work Study on Campus		8,152	10,151			-
Salaries & Wages Tot	al		1,640,519	1,134,615	1,623,688	1,647,764	24,076

Operating Expense	603990 - Uniform Allowance - NonPERS	1,088	1,747	3,500	4,000	500
	604090 - Other Communications	2,903	3,701	0,000	.,500	-
	604902 - Mobile telecommunications	23,780	140,738	2,000	2,000	-
	606001 - Travel In State	1,475	266	1,500	4,000	2,500
	606002 - Travel Out of State	7,570	2,135	7,500	7,500	2,200
	606932 - Travel, Cruise	46,997	13,022	15,000	15,000	-
	613001 - Contracted Services	67,333	784,431	65,000	80,000	15,000
	616001 - I/T Communications		(140,902)	,	,	,
	616002 - IT Hardware	-	-	20,000	20,000	-
	616003 - IT Software		1,239	500	500	-
	617001 - Services from other Funds/Agcy	1,086	4,392			-
	617953 - Galley Cost Recov Cruise Only	300,001				-
	619001 - Other Equip < \$5,000		7,564			-
	660001 - Postage	164	251	200	200	-
	660002 - Printing	-	2,322	500	500	-
	660003 - Supplies and Services	463,158	418,673	325,211	260,000	(65,211)
	660009 - Professional Development	468	130	2,500	2,500	-
	660010 - Insurance Expense	33,343	34,982	35,000	35,000	-
	660017 - Advertising and Promotional Ex	8,878	8,020			-
	660042 - Recruitment and Employee Reloc	513				-
	660090 - Other Expenses	299	-			-
	660903 - Hospitality Expense	919	6,309			-
	660931 - License Fees, svc & non-profes	1,013	361			-
	660951 - Equip Repairs & Maintenance	25,429	24,691	20,000	25,000	5,000
	660953 - Galley Chargeback (CRUISE ONLY	-	968,320	400,000	965,000	565,000
	660970 - Fuel CMA vessels & Vehicles	17,924	22,898	3,000	25,000	22,000
	660971 - Ship Fuel		-	630,000	630,000	-
	660972 - Ship Lube Oil	-	125,023			-
	660974 - Cruise Port Charges	49,993	146,575	100,000	100,000	-
	660982 - Laundry & Linen (54400 ONLY)		838			-
	660992 - Professional Memberships & Due	1,167	-	1,267	1,267	-
<b>Operating Expense Tot</b>	tal	1,055,500	2,577,725	1,632,678	2,177,467	544,789
Grand Total		\$2,696,018	\$3,712,341	\$3,256,366	\$3,825,231	\$568,865

#### Salary Variance FY24-25 Budget

\$24.0k projected total salary adjustments

### **Operating Expense Variance FY24-25 Budget**

 \$544.7k projected expense adjustments Travel
 Contracted Services
 Galley (Cruise Food)
 Other adjustments

Marine Programs's proposed 2024-25 budget is challenged and not able to meet its target budget reduction. Mainly due to Galley Cruise Food expense.

#### **Budget Reduction:**

Target Reduction:	\$171,348
Additional Expenses:	\$568,865
Current Reduction:	
Un-met Reduction:	\$740,213

The Department of Athletics and Physical Education provides studentathletes with an education for life. Intercollegiate athletics offers ideal opportunities for leadership in practice, in addition to enhancing the student-athletes' physical and social development. Encompassed with Athletics' mission is a commitment to instilling our cadet-athletes with the five core values of respect, responsibility, sportsmanship, integrity, servant-leadership, and a will to excel in competition and in life.

- Includes 15 Intercollegiate Varsity teams of which 8 compete in the NAIA's Cal Pac Conference.
- 7 teams compete in US Sailing, National Collegiate Rugby, US Rowing, and Collegiate Water Polo Association (CWPA).
- Council of Cadet Athletes
- The Watch

#### Recreation

 Includes Keelhauler Fit, Intramurals programming, and support of DL-105 classes, PACE events, SSOP, Co-ed Volleyball, Running Club, Women's Rugby.

#### **Objectives for 2024-2025**

- Strengthen campus culture through diverse Intramural and Recreation programming while expanding its outreach
- Open department-wide training pertaining to mental health (QPR) and Diversity, Equity, and Inclusion (ROI), American Red Cross CPR and AED classes to the Cal Maritime community
- Increase financial stability through community engagement, expansion of aquatics programming, camps, clinics and continued partnerships
- Design athletics website to meet industry standards and enhance marketing of Athletics, its student-athletes, programs and opportunities to enhance undergraduate experience
- Amplify student recruitment, retention and promotion with appropriate campus departments
- Build alumni database through continuous outreach and engagement
- Enhance school spirit at intercollegiate competitions (The Watch)

### **Opportunities**

- Student- Athlete Academic, Leadership, and Personal Development
- Financial Sustainability
- Recruitment, Retention, Promotion

### **ATHLETICS**

					FY23-24	FY24-25	
	1	_	FY21-22	FY22-23	Baseline	Proposed	Dollar
Account Category	Account Fdescr	•	Actuals	Actuals	Budget	Budget	Change
Salaries & Wages	601100 - Academic Salaries		300,686	344,124	439,752	474,576	34,824
	601190 - Acad Sal - LumpSum Vac			10,815			-
	601201 - Management and Supervisory		381,128	425,560	458,600	358,844	(99,756)
	601290 - MPP Sal - LumpSum Vac		12,525	12,916			-
	601300 - Support Staff Salaries		328,506	480,420	549,493	474,884	(74,609)
	601301 - Overtime		214				-
	601303 - Student Assistants		115,844	161,029	135,000	120,000	(15,000)
	601385 - Lump Sum Overtime		20,905	3,546			-
	601395 - Staff Sal - LumpSum Vac		5,730	14,140			-
	601813 - Misc Stipends		9,353	32,951			-
	602001 - Work Study on Campus		5,736	6,177			-
Salaries & Wages Total			1,180,628	1,491,679	1,582,845	1,428,304	(154,541)
Operating Expense	604090 - Other Communications		30				-
	605001 - Electricity		219				-
	606001 - Travel In State		225,254	194,396	140,000	140,000	-
	606002 - Travel Out of State		84,539	107,538	45,000	45,000	-
	613001 - Contracted Services		12,433	17,751	25,321	25,321	-
	616002 - IT Hardware		7,819	23,877	4,000	4,000	-
	616003 - IT Software		1,380	12,469	9,872	9,872	-
	617001 - Services from other Funds/Agcy		2,337	1,404			-
	619001 - Other Equip < \$5,000		2,954	60,242	500	500	-
	619002 - Instructional Equip < \$5,000		161	-	1,300	1,300	-
	619901 - Other Equipment >\$5k		3,678	12,888			-
	619902 - Instructional Equipment > \$5k		6,200	-	23,000	23,000	-
	660001 - Postage		976	290	500	500	-
	660002 - Printing		4,316	1,714	1,800	1,800	-
	660003 - Supplies and Services		277,911	171,222	161,348	151,348	(10,000)
	660009 - Professional Development		10,440	13,104	9,000	9,000	-
	660010 - Insurance Expense		3,588	3,696	5,000	5,000	-
	660017 - Advertising and Promotional Ex		8,086	5,369	1,100	1,100	-
	660041 - Space Rental Expenditure		1,018	8,495	8,000	8,000	-
	660042 - Recruitment and Employee Reloc		759	3,336			-
	660061 - R&M - Building Maintenance		1,535	695			-
	660065 - R&M Vessels		1,129	E 647			-
	660090 - Other Expenses 660516 - CAL Maritime Parking		(120)	5,547 68			-
	660903 - Hospitality Expense		22.020	6,737	12 662	10,000	(2,663)
			32,930	684	12,663	10,000	(2,005)
	660931 - License Fees, svc & non-profes		16 439		4 200	4 200	-
	660932 - Event Registration Fees		16,428	9,194	4,200	4,200	-
	660951 - Equip Repairs & Maintenance		21,074	9,160	10,000	10,000	-
	660970 - Fuel CMA vessels & Vehicles		4,790	5,883	4,000	4,000	-
	660990 - Related Party Aux expense		46.057	1,240	40.070	40.070	-
Operating Eveness Total	660992 - Professional Memberships & Due		46,057	46,869	40,279	40,279	(12.662)
Operating Expense Total			777,921	723,869	506,883	494,220	(12,663)
Grand Total			\$1,958,549	\$2,215,547	\$2,089,728	\$1,922,524	(\$167,204)

### **ATHLETICS**

### Salaries & Wages

				FY23-24	FY24-25	
		FY21-22	FY22-23	Baseline	Proposed	Dollar
Account Category	T Account Fdescr	Actuals	Actuals	Budget	Budget	Change
Salaries & Wages	601100 - Academic Salaries	300,686	344,124	439,752	474,576	34,824
	601190 - Acad Sal - LumpSum Vac		10,815			-
	601201 - Management and Supervisory	381,128	425,560	458,600	358,844	(99,756)
	601290 - MPP Sal - LumpSum Vac	12,525	12,916			-
	601300 - Support Staff Salaries	328,506	480,420	549,493	474,884	(74,609)
	601301 - Overtime	214				-
	601303 - Student Assistants	115,844	161,029	135,000	120,000	(15,000)
	601385 - Lump Sum Overtime	20,905	3,546			-
	601395 - Staff Sal - LumpSum Vac	5,730	14,140			-
	601813 - Misc Stipends	9,353	32,951			-
	602001 - Work Study on Campus	5,736	6,177			-
Salaries & Wages To	tal	1,180,628	1,491,679	1,582,845	1,428,304	(154,541)

### **A**THLETICS

				FY23-24	FY24-25	
		FY21-22	FY22-23	Baseline	Proposed	Dollar
Account Category	Account Fdescr	Actuals	Actuals	Budget	Budget	Change
Operating Expense	604090 - Other Communications	30				-
	605001 - Electricity	219				-
	606001 - Travel In State	225,254	194,396	140,000	140,000	-
	606002 - Travel Out of State	84,539	107,538	45,000	45,000	-
	613001 - Contracted Services	12,433	17,751	25,321	25,321	-
	616002 - IT Hardware	7,819	23,877	4,000	4,000	-
	616003 - IT Software	1,380	12,469	9,872	9,872	-
	617001 - Services from other Funds/Agcy	2,337	1,404			-
	617903 - ENTP Services fr Other Fnds					-
	619001 - Other Equip < \$5,000	2,954	60,242	500	500	-
	619002 - Instructional Equip < \$5,000	161	-	1,300	1,300	-
	619901 - Other Equipment >\$5k	3,678	12,888			-
	619902 - Instructional Equipment > \$5k	6,200	-	23,000	23,000	-
	660001 - Postage	976	290	500	500	-
	660002 - Printing	4,316	1,714	1,800	1,800	-
	660003 - Supplies and Services	277,911	171,222	161,348	151,348	(10,000)
	660009 - Professional Development	10,440	13,104	9,000	9,000	-
	660010 - Insurance Expense	3,588	3,696	5,000	5,000	-
	660017 - Advertising and Promotional Ex	8,086	5,369	1,100	1,100	-
	660041 - Space Rental Expenditure	1,018	8,495	8,000	8,000	-
	660061 - R&M - Building Maintenance	1,535	695			-
	660065 - R&M Vessels	1,129				-
	660090 - Other Expenses	(120)	5,547			-
	660516 - CAL Maritime Parking		68			-
	660588 - Gifts and Promotional Cost		-			-
	660903 - Hospitality Expense	32,930	6,737	12,663	10,000	(2,663)
	660931 - License Fees, svc & non-profes		684			-
	660951 - Equip Repairs & Maintenance	21,074	9,160	10,000	10,000	-
	660990 - Related Party Aux expense		1,240			-
	660992 - Professional Memberships & Due	46,057	46,869	40,279	40,279	-
Operating Expense 1	Total	777,921	723,869	506,883	494,220	(12,663)
Grand Total		\$1,958,549	\$2,215,547	\$2,089,728	\$1,922,524	(\$167,204)

Budget Reduction: Target Reduction: Current Reduction: Met:

\$167,204 <u>\$167,038</u> \$166 **University Wide** 

## **UNIVERSITY WIDE**

University Wide consists of:

Utilities

Insurance

**Financial Aid** 

**Benefits** 

				FY23-24	FY24-25	
		FY21-22	FY22-23	Baseline	Proposed	Dollar
Account Category	Account Fdescr	Actuals	Actuals	Budget	Budget	Change
Salaries & Wages	601800 - Unallocated Personnel Costs	-	-	-	2,520,732	2,520,732
	602001 - Work Study on Campus	(22,385)	(24,071)	25,077	27,061	1,984
Salaries & Wages Total		(22,385)	(24,071)	25,077	2,547,793	2,522,716
Operating Expense	604001 - Communications-Tele Usage	55,785	67,265	49,555	49,555	-
	604902 - Mobile telecommunications	20,968	22,282			-
	605001 - Electricity	1,054,047	1,347,408	1,281,295	1,306,921	25,626
	605002 - Natural Gas	360,958	496,832	295,350	301,257	5,907
	605004 - Water	275,351	275,212	250,300	255,306	5,006
	605005 - Sewage	252,087	92,647	67,650	69,003	1,353
	605006 - Hazardous Waste	5,330	21,598	61,220	62,444	1,224
	605090 - Other Utilities	188	20,305	13,429	13,698	269
	605990 - Trash Services	159,173	192,192	225,000	229,500	4,500
	606001 - Travel In State	(1,895)				-
	606002 - Travel Out of State	1,958	5,420			-
	609001 - State EOP	21,707	22,657			-
	609002 - State University Grant Expense	1,498,458	1,221,513	1,225,000	1,164,000	(61,000)
	609013 - Summer Enrollment Grant	360,883	298,339			-
	613001 - Contracted Services	285,130	208,584	5,000	5,000	-
	613811 - AR Collection Costs	2,915	-			-
	613911 - Contracted Instruction	-	-	153,000	153,000	-
	616002 - IT Hardware	-	-	40,000	40,000	-
	616003 - IT Software	-	1,267			-
	617001 - Services from other Funds/Agcy	50	-			-
	619901 - Other Equipment >\$5k	51,004	-			-
	660001 - Postage	45	178	40.000	40.000	-
	660003 - Supplies and Services	74,406	12,528	10,000	10,000	-
	660006 - Interest on Bonds and Notes	4,084	1,506			-
	660009 - Professional Development	2,579	996 007	1 956 116	1 004 116	128.000
	660010 - Insurance Expense	733,529	886,007	1,856,116	1,994,116	138,000
	660012 - Insurance Claim Deductible	5,618	1,442			-
	660016 - Property Insurance Premium Exp 660019 - Legal and/or LitigationCost	96,369	144,970			
	660046 - Wells Fargo Bank Charges	34,957	2,456			
	660066 - Capital - Strategic Planning	0	2,456			
	660090 - Other Expenses	(36)	-	159,000	159,000	
	660105 - Interfund Pension Ln Repayment	133,100	133,100	135,000	135,000	
	660931 - License Fees, svc & non-profes	3,139	2,960			
	660943 - Salaries & Benefits Reimb	350	2,500			-
	660951 - Equip Repairs & Maintenance		-	46,000	46,000	
	660988 - Benefit Pool	12,449,563	13,177,741	13,814,456	15,290,523	1,476,067
	660989 - Campus Reserve		(132)		20,200,020	-
	660992 - Professional Memberships & Due	270	(102)			-
	670486 - Transfer Out to CSU 486 DefMtn	6,144	-			_
Operating Expense Total		17,948,212	18,774,233	19,552,371	21,149,323	1,596,952
Grand Total			\$18,750,162			
		J17,523,027	\$10,730,10Z	\$15,577,440	\$23,037,110	Q4,115,008

#### California Maritime Academy General Operating Fund Cost Drivers: FY 2013/14- 2023/24

\$600,000

\$500,000

\$400,000

\$300,000

\$100,000

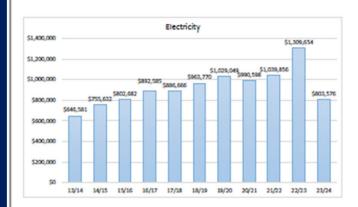
\$450,000

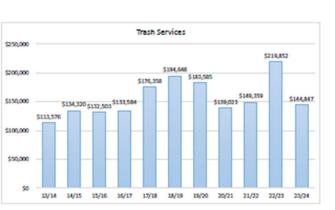
\$0

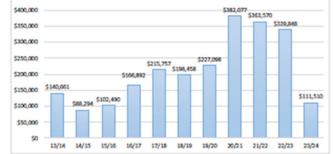
\$200,000 \$164,833

13/14 14/15 15/16

# UNIVERSITY WIDE COST DRIVERS







Water/Sewage

Natural Gas

\$269,208

18/19 19/20

\$232,826

16/17 17/18

\$197,392

\$166,157

\$216,948

\$501,752

\$113,006

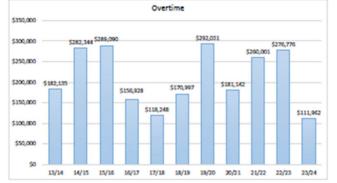
23/24

\$297,465 \$318,281 \$330,110

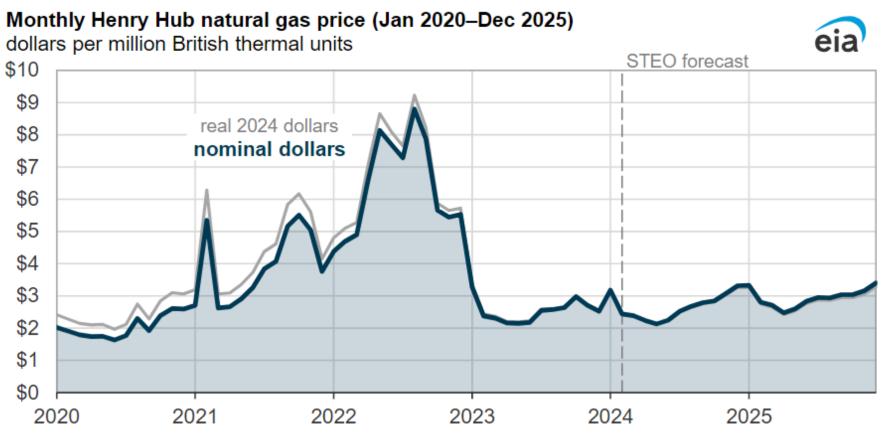
20/21

21/22 22/23



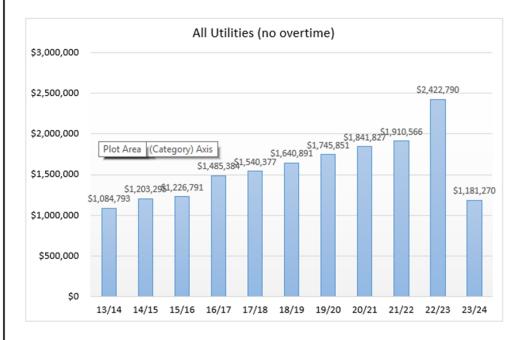


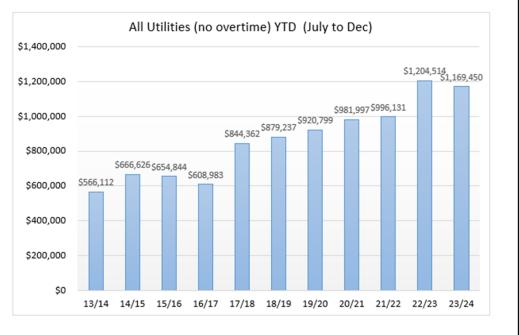
## **Natural Gas**



Data source: U.S. Energy Information Administration, *Short-Term Energy Outlook* (STEO), February 2024 Data values: Energy prices

## Utilities





# SUMMARY

## **SUMMARY FY2024-25**

#### CALIFORNIA STATE UNIVERSITY MARITIME ACADEMY FY2023-24 and 2024-25 BUDGET PLANNING FISCAL YEAR TREND

		Α	В	с	D	E	F	G	н	I.	J
					2023-24	2024-25					
Division	Туре	FY23-24 Budget	Re-Org Adjustment	FY23-24 Revised Budget	Amount to Reduce \$907,086	Amount to Reduce \$1,926,855	Total Reduction	Budget Adjustments	FY24-25 Revised Planning Budget	FY24-25 Budget Submissions	<mark>(Unmet)</mark> Target Reduction
ACADEMIC AFFAIRS	Salaries & Wages	11,526,258	(838,421)	10,687,837	(361,013)	(597,653)	(958,666)	105,000	9,834,171	10,354,767	(520,596)
	Operating Expense	1,434,016	(336,504)	1,097,512				-	1,097,512	943,691	153,821
ACADEMIC AFFAIRS Total		12,960,274	(1,174,925)	11,785,349				105,000	10,931,683	11,298,458	(366,775)
ADMINISTRATION & FINANCE	Salaries & Wages	7,062,963		7,062,963	(238,572)	(394,954)	(633,526)	-	6,429,437	6,636,466	(207,029)
	Operating Expense	1,393,277		1,393,277				-	1,393,277	1,415,212	(21,935)
ADMINISTRATION & FINANCE Total		8,456,240	•	8,456,240				•	7,822,714	8,051,678	(228,964)
ATHLETICS	Salaries & Wages	1,582,845		1,582,845	(53,465)	(88,511)	(141,976)	-	1,440,869	1,428,304	12,565
	Operating Expense	506,883		506,883				-	506,883	494,220	12,663
ATHLETICS Total		2,089,728	•	2,089,728				•	1,947,752	1,922,524	25,228
MARINE PROGRAMS	Salaries & Wages	1,623,688		1,623,688	(54,845)	(90,795)	(145,640)	-	1,478,048	1,647,764	(169,716)
	Operating Expense	1,632,678		1,632,678				-	1,632,678	2,177,467	(544,789)
MARINE PROGRAMS Total		3,256,366	•	3,256,366				•	3,110,726	3,825,231	(714,505)
OFFICE OF THE PRESIDENT	Salaries & Wages	1,170,246		1,170,246	(39,529)	(65,439)	(104,967)	(105,000)	960,279	965,481	(5,202)
	Operating Expense	298,571		298,571				-	298,571	171,019	127,552
OFFICE OF THE PRESIDENT Total		1,468,817	•	1,468,817				(105,000)	1,258,850	1,136,500	122,350
STUDENT AFFAIRS	Salaries & Wages	3,029,894	838,421	3,868,315	(130,664)	(216,312)	(346,976)	-	3,521,339	3,615,068	(93,729)
	Operating Expense	897,318	336,504	1,233,822				-	1,233,822	1,106,350	127,472
STUDENT AFFAIRS Total		3,927,212	1,174,925	5,102,137				•	4,755,161	4,721,418	33,743
UNIVERSITY ADVANCEMENT	Salaries & Wages	858,489		858,489	(28,998)	(48,006)	(77,004)	-	781,485	766,400	15,085
	Operating Expense	22,101		22,101				-	22,101	22,094	7
UNIVERSITY ADVANCEMENT Total		880,590	•	880,590				•	803,586	788,494	15,092
UNIVERSITY WIDE	Salaries & Wages	25,077		25,077				1,984	27,061	27,061	-
	Operating Expense	19,552,371		19,552,371				4,117,684	23,670,055	23,670,055	-
UNIVERSITY WIDE Total		19,577,448	•	19,577,448				4,119,668	23,697,116	23,697,116	•
Grand Total		\$52,616,675	\$0	\$52,616,675	(907,086)	(1,501,669)	(2,408,755)	\$4,119,668	\$54,327,588	\$55,441,419	(\$1,113,831)

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						Change from	FY23-24
				FY23-24	FY24-25		
Division	Dept Fdescr	FY21-22 Actuals	FY22-23 Actuals	Baseline Budget	Proposed Budget	Dollar Change	Percent Change
ACADEMIC AFFAIRS	12100 - Sch of Engineering-Administrat	367,033	339,754	428,377	428,374	(3)	0.0%
	12101 - Engineering Technology	1,564,751	1,550,558	1,453,816	1,276,270	(177,546)	-12.2%
	12102 - Mechanical Engineering 12200 - School of L&S-Administrative	942,154 262,765	843,780 293,729	812,072 265,644	779,456 263,637	(32,616) (2,007)	-4.0%
	12201 - Culture & Communication	808,189	836,745	843,185	970,708	127,523	15.1%
	12202 - Global Studies & Mar Affairs	533,852	480,420			-	
	12202 - Global Studies & Mar Affairs/ISS 12203 - Science & Mathematics	1,305,589	1,377,045	386,576 1,159,637	399,688 1,186,528	13,112 26,891	3.4%
	12203 - Science & Machematics 12300 - School of MTLM-Administrative	222,769	283,090	247,264	244,273	(2,991)	-1.2%
	12301 - Intern'l Business & Logistics	895,172	772,244	784,405	753,815	(30,590)	-3.9%
	12302 - Marine Transportation	2,070,937	1,936,209	2,018,731	1,838,956	(179,775)	-8.9%
	12303 - Naval Science 12500 - Simulators	9,275 280,545	4,423 503,644	5,600 419,216	4,100 372,516	(1,500) (46,700)	-26.8%
	13000 - Student Engagement/Acad Succes	48,407	129,686	141,200	138,200	(3,000)	-2.1%
	13500 - Faculty Senate	2,148	3,370	3,500	2,000	(1,500)	-42.9%
	14000 - International Programs	83,253	265,365	275,860	275,860	(0)	0.0%
	20000 - Library 20400 - Academic Technology	612,100	699,879 153,122	723,739 252,016	508,063 243,016	(215,676) (9,000)	-29.8%
	20500 - Audio Visual	72,355	172,894	145,000	131,504	(13,496)	-9.3%
	22000 - Associate Provost	218,656	80,987	236,954	377,104	140,150	59.1%
	22150 - Academic Support - Faculty Dev 22500 - Registrants Office	81,628	95,179	110,256	55,906	(54,350)	-49.3%
	33500 - Registrar's Office 40500 - Provost/VP Academic Affairs	417,943 453,045	500,804 456,306	450,308 512,933	446,555 400,625	(3,753) (112,308)	-21.9%
	40550 - STCW	99,192	106,703	109,060	201,304	92,244	84.6%
ACADEMIC AFFAIRS Total		11,351,759	11,885,936	11,785,349	11,298,458	(486,891)	-4.1%
ATHLETICS	32500 - Athletics 36000 - Student Recreation Program	1,723,359 235,190	1,888,429 327,119	1,641,242 448,486	1,518,546 403,978	(122,696) (44,508)	-7.5%
ATHLETICS Total	Sour Student Recreation Program	1,958,549	2,215,547	2,089,728	1,922,524	(167,204)	-8.0%
ADMINISTRATION & FINANCE	21000 - Academic Computing	252,198	89,594	86,183	86,183	-	0.0%
	40300 - Safety Committee	26,067	58,900	25,000	25,000	-	0.0%
	40325 - Emergency Management 41500 - VP Administration & Finance	21,978 286,395	25,706 266,024	5,400 320,196	1,800 318,100	(3,600) (2,096)	-66.7%
	42000 - Budget Department	436,302	466,339	452,564	452,564	-	0.0%
	42500 - Financial Operations	936,120	780,427	840,764	834,764	(6,000)	-0.7%
	43000 - Human Resources	1,156,946	1,051,334 194,808	919,693 176,315	807,860	(111,833)	-12.2%
	43500 - Purchasing 43600 - Central Stores	161,133 6,484	1,785	4,500	173,160 4,500	(3,155)	0.0%
	44000 - Warehouse	55,799	71,423	56,685	56,685	-	0.0%
	45000 - Motor Vehicles Operations	64,888	73,528	57,000	57,000	-	0.0%
	45500 - Police Services 46000 - Administrative Computing	1,416,061	1,482,554 1,580,549	1,430,557	1,370,073 1,459,763	(60,484) (78,000)	-4.2%
	48500 - Reception	96,509	96,298	53,746	53,746	(70,000)	0.0%
	50000 - Plant Office	151,161	330,909	299,412	234,408	(65,004)	-21.7%
	50250 - Campus Planning	166,347	106,372	25,200	10,000	(15,200)	-60.3%
	50500 - Building Maintenance 51000 - Custodial	1,823,728 475,883	1,551,854 677,472	1,179,507 513,802	1,178,007 513,802	(1,500)	-0.1%
	51500 - Grounds	526,294	347,297	353,848	297,783	(56,065)	-15.8%
	53650 - Safety & Risk Management	120,876	163,575	118,105	116,480	(1,625)	-1.4%
ADMINISTRATION & FINANCE Total MARINE PROGRAMS	11600 - Training Ship Golden Bear	9,728,921 2,132,480	9,416,748 3,177,282	8,456,240 2,732,999	8,051,678 3,305,831	(404,562) 572,832	-4.8%
monine PhotonAmo	11600 - Training Ship Golden Bear 11650 - Waterfront	563,538	535,058	523,367	519,400	(3,967)	-0.8%
MARINE PROGRAMS Total		2,696,018	3,712,341	3,256,366	3,825,231	568,865	17.5%
OFFICE OF THE PRESIDENT	40000 - Office of the President 40250 - Public Relations	855,940 277,780	1,000,279	1,036,261 421,981	876,798 249,127	(159,463)	-15.4%
	40250 - Public Relations 40375 - Unity Council	6,316	333,137 1,313	421,981 10,575	10,575	(172,854)	-41.0%
OFFICE OF THE PRESIDENT Total		1,140,036	1,334,728	1,468,817	1,136,500	(332,317)	-22.6%
STUDENT AFFAIRS	11700 - Office of the Commandant	567,414	695,027	555,428	678,964	123,536	22.2%
	13100 - Educational Opportunity Pgrm 13200 - Student Community Connection	258,562 4,115	193,928 4,167	206,845 3,500	158,745 3,500	(48,100)	-23.3%
	20600 - CSU Community Programs	68,707	93,971	90,384	80,384	(10,000)	-11.1%
	30500 - Career Services	279,283	294,109	370,274	244,906	(125,368)	-33.9%
	30550 - Discipline & Conduct 31000 - Health Center	83,898	164,626	104,000	4,000	(100,000)	-96.2%
	31000 - Health Center 31100 - Disability Services	965,514 124,643	1,054,757 69,076	777,563 81,693	701,430 81,693	(76,133)	-9.8% 0.0%
	31500 - Financial Aid Administration	325,497	307,387	211,100	225,216	14,116	6.7%
	32000 - Dean of Students	304,604	326,529	294,118	294,118	-	0.0%
	33000 - Admissions and Outreach 34000 - VP Student Affairs	972,841 361,466	1,165,993 477,144	963,825 387,047	895,055 387,047	(68,770)	-7.1%
	34000 - VP Student Analys 34001 - Inclusion Initiatives	301,400		90,500	86,500	(4,000)	-4.4%
	34002 - Former Foster Youth		-	152,500	152,500	0	0.0%
	34003 - Counseling & Psychological Svc			307,728	306,720	(1,008)	-0.3%
	34500 - Orientation 34700 - Commencement	114,926 114,173	132,236 93,683	130,003 82,489	65,000	(65,003) (19,989)	-50.0%
	34900 - Cadet Equity & Programs	256,584	510,199	293,140	293,140	(25,505)	0.0%
STUDENT AFFAIRS Total		4,802,226	5,582,833	5,102,137	4,721,418	(380,719)	-7.5%
UNIVERSITY ADVANCEMENT	47000 - University Advancement	993,437	1,252,708	880,590	788,494	(92,096)	-10.5%
UNIVERSITY ADVANCEMENT Total Grand Total		993,437 \$32,670,946	1,252,708 \$35,400,842	880,590 \$33,039,227	788,494 \$31,744,303	(92,096) (\$1,294,924)	-10.5%

## SUMMARY FY2024-25 ACADEMIC AFFAIRS

					_	Change from	FY23-24
				FY23-24	FY24-25		
		FY21-22	FY22-23	Baseline	Proposed	Dollar	Percent
Division	Dept Fdescr	Actuals	Actuals	Budget	Budget	Change	Change
ACADEMIC AFFAIRS	12100 - Sch of Engineering-Administrat	367,033	339,754	428,377	428,374	(3)	0.0%
	12101 - Engineering Technology	1,564,751	1,550,558	1,453,816	1,276,270	(177,546)	-12.2%
	12102 - Mechanical Engineering	942,154	843,780	812,072	779,456	(32,616)	-4.0%
	12200 - School of L&S-Administrative	262,765	293,729	265,644	263,637	(2,007)	-0.8%
	12201 - Culture & Communication	808,189	836,745	843,185	970,708	127,523	15.1%
	12202 - Global Studies & Mar Affairs	533,852	480,420			-	
	12202 - Global Studies & Mar Affairs/ISS			386,576	399,688	13,112	3.4%
	12203 - Science & Mathematics	1,305,589	1,377,045	1,159,637	1,186,528	26,891	2.3%
	12300 - School of MTLM-Administrative	222,769	283,090	247,264	244,273	(2,991)	-1.2%
	12301 - Intern'l Business & Logistics	895,172	772,244	784,405	753,815	(30,590)	-3.9%
	12302 - Marine Transportation	2,070,937	1,936,209	2,018,731	1,838,956	(179,775)	-8.9%
	12303 - Naval Science	9,275	4,423	5,600	4,100	(1,500)	-26.8%
	12500 - Simulators	280,545	503,644	419,216	372,516	(46,700)	-11.1%
	13000 - Student Engagement/Acad Succes	48,407	129,686	141,200	138,200	(3,000)	-2.1%
	13500 - Faculty Senate	2,148	3,370	3,500	2,000	(1,500)	-42.9%
	14000 - International Programs	83,253	265,365	275,860	275,860	(0)	0.0%
	20000 - Library	612,100	699,879	723,739	508,063	(215,676)	-29.8%
	20400 - Academic Technology		153,122	252,016	243,016	(9,000)	-3.6%
	20500 - Audio Visual	72,355	172,894	145,000	131,504	(13,496)	-9.3%
	22000 - Associate Provost	218,656	80,987	236,954	377,104	140,150	59.1%
	22150 - Academic Support - Faculty Dev	81,628	95,179	110,256	55,906	(54,350)	-49.3%
	33500 - Registrar's Office	417,943	500,804	450,308	446,555	(3,753)	-0.8%
	40500 - Provost/VP Academic Affairs	453,045	456,306	512,933	400,625	(112,308)	-21.9%
	40550 - STCW	99,192	106,703	109,060	201,304	92,244	84.6%
ACADEMIC AFFAIRS Total		11,351,759	11,885,936	11,785,349	11,298,458	(486,891)	-4.1%
Grand Total		\$11,351,759	\$11,885,936	\$11,785,349	\$11,298,458	(\$486,891)	-4.1%

# SUMMARY FY2024-25 ATHLETICS

					-	Change from	FY23-24
		5424.22	5/22.22	FY23-24	FY24-25	Deller	D
		FY21-22	FY22-23	Baseline	Proposed	Dollar	Percent
Division	Dept Fdescr	Actuals	Actuals	Budget	Budget	Change	Change
ATHLETICS	32500 - Athletics	1,723,359	1,888,429	1,641,242	1,518,546	(122,696)	-7.5%
	36000 - Student Recreation Program	235,190	327,119	448,486	403,978	(44,508)	-9.9%
ATHLETICS Total		1,958,549	2,215,547	2,089,728	1,922,524	(167,204)	-8.0%
Grand Total		\$1,958,549	\$2,215,547	\$2,089,728	\$1,922,524	(\$167,204)	-8.0%

## SUMMARY FY2024-25 Administration & Finance

						Change fron	n FY23-24
				FY23-24	FY24-25		
		FY21-22	FY22-23	Baseline	Proposed	Dollar	Percent
Division	Dept Fdescr	Actuals	Actuals	Budget	Budget	Change	Change
ADMINISTRATION & FINANCE	21000 - Academic Computing	252,198	89,594	86,183	86,183	-	0.0%
	40300 - Safety Committee	26,067	58,900	25,000	25,000	-	0.0%
	40325 - Emergency Management	21,978	25,706	5,400	1,800	(3,600)	-66.7%
	41500 - VP Administration & Finance	286,395	266,024	320,196	318,100	(2,096)	-0.7%
	42000 - Budget Department	436,302	466,339	452,564	452,564	-	0.0%
	42500 - Financial Operations	936,120	780,427	840,764	834,764	(6,000)	-0.7%
	43000 - Human Resources	1,156,946	1,051,334	919,693	807,860	(111,833)	-12.2%
	43500 - Purchasing	161,133	194,808	176,315	173,160	(3,155)	-1.8%
	43600 - Central Stores	6,484	1,785	4,500	4,500	-	0.0%
	44000 - Warehouse	55,799	71,423	56,685	56,685	-	0.0%
	45000 - Motor Vehicles Operations	64,888	73,528	57,000	57,000	-	0.0%
	45500 - Police Services	1,416,061	1,482,554	1,430,557	1,370,073	(60,484)	-4.2%
	46000 - Administrative Computing	1,547,750	1,580,549	1,537,763	1,459,763	(78,000)	-5.1%
	48500 - Reception	96,509	96,298	53,746	53,746	-	0.0%
	50000 - Plant Office	151,161	330,909	299,412	234,408	(65,004)	-21.7%
	50250 - Campus Planning	166,347	106,372	25,200	10,000	(15,200)	-60.3%
	50500 - Building Maintenance	1,823,728	1,551,854	1,179,507	1,178,007	(1,500)	-0.1%
	51000 - Custodial	475,883	677,472	513,802	513,802		0.0%
	51500 - Grounds	526,294	347,297	353,848	297,783	(56,065)	-15.8%
	53650 - Safety & Risk Management	120,876	163,575	118,105	116,480	(1,625)	-1.4%
ADMINISTRATION & FINANCE Total		9,728,921	9,416,748	8,456,240	8,051,678	(404,562)	-4.8%
Grand Total		\$9,728,921	\$9,416,748	\$8,456,240	\$8,051,678	(\$404,562)	-4.8%

# SUMMARY FY2024-25 MARINE PROGRAMS

					Change from	1 FY23-24
			FY23-24	FY24-25		
	FY21-22	FY22-23	Baseline	Proposed	Dollar	Percent
Dept Fdescr	Actuals	Actuals	Budget	Budget	Change	Change
11600 - Training Ship Golden Bear	2,132,480	3,177,282	2,732,999	3,305,831	572,832	21.0%
11650 - Waterfront	563,538	535,058	523,367	519,400	(3,967)	-0.8%
	2,696,018	3,712,341	3,256,366	3,825,231	568,865	17.5%
	\$2,696,018	\$3,712,341	\$3,256,366	\$3,825,231	\$568,865	17.5%
	11600 - Training Ship Golden Bear	Dept Fdescr         Actuals           11600 - Training Ship Golden Bear         2,132,480           11650 - Waterfront         563,538           2,696,018         2,696,018	Dept Fdescr         Actuals         Actuals           11600 - Training Ship Golden Bear         2,132,480         3,177,282           11650 - Waterfront         563,538         535,058           2,696,018         3,712,341	FY21-22         FY22-23         Baseline           Dept Fdescr         Actuals         Actuals         Budget           11600 - Training Ship Golden Bear         2,132,480         3,177,282         2,732,999           11650 - Waterfront         563,538         535,058         523,367           2,696,018         3,712,341         3,256,366	FY21-22         FY22-23         Baseline         Proposed           Dept Fdescr         Actuals         Actuals         Budget         Budget           11600 - Training Ship Golden Bear         2,132,480         3,177,282         2,732,999         3,305,831           11650 - Waterfront         563,538         535,058         523,367         519,400           2,696,018         3,712,341         3,256,366         3,825,231	FY21-22         FY22-23         FY23-24         FY24-25         Dollar           Dept Fdescr         Actuals         Actuals         Budget         Budget         Change           11600 - Training Ship Golden Bear         2,132,480         3,177,282         2,732,999         3,305,831         572,832           11650 - Waterfront         563,538         535,058         523,367         519,400         (3,967)           2,696,018         3,712,341         3,256,366         3,825,231         568,865

# SUMMARY FY2024-25 OFFICE OF THE PRESIDENT

				-	Change from	n FY23-24
			FY23-24	FY24-25		
	FY21-22	FY22-23	Baseline	Proposed	Dollar	Percent
Dept Fdescr	Actuals	Actuals	Budget	Budget	Change	Change
40000 - Office of the President	855,940	1,000,279	1,036,261	876,798	(159,463)	-15.4%
40250 - Public Relations	277,780	333,137	421,981	249,127	(172,854)	-41.0%
40375 - Unity Council	6,316	1,313	10,575	10,575		0.0%
	1,140,036	1,334,728	1,468,817	1,136,500	(332,317)	-22.6%
	\$1,140,036	\$1,334,728	\$1,468,817	\$1,136,500	(\$332,317)	-22.6%
	40000 - Office of the President 40250 - Public Relations	Dept Fdescr         Actuals           40000 - Office of the President         855,940           40250 - Public Relations         277,780           40375 - Unity Council         6,316           1,140,036         1	Dept Fdescr         Actuals         Actuals           40000 - Office of the President         855,940         1,000,279           40250 - Public Relations         277,780         333,137           40375 - Unity Council         6,316         1,313           1,140,036         1,334,728	FY21-22         FY22-23         Baseline           Dept Fdescr         Actuals         Actuals         Budget           40000 - Office of the President         855,940         1,000,279         1,036,261           40250 - Public Relations         277,780         333,137         421,981           40375 - Unity Council         6,316         1,313         10,575           1,140,036         1,334,728         1,468,817	FY21-22         FY22-23         Baseline         Proposed           Dept Fdescr         Actuals         Actuals         Budget         Budget           40000 - Office of the President         855,940         1,000,279         1,036,261         876,798           40250 - Public Relations         277,780         333,137         421,981         249,127           40375 - Unity Council         6,316         1,313         10,575         10,575	FY21-22         FY22-23         Baseline         Proposed         Dollar           Dept Fdescr         Actuals         Actuals         Budget         Budget         Change           40000 - Office of the President         855,940         1,000,279         1,036,261         876,798         (159,463)           40250 - Public Relations         277,780         333,137         421,981         249,127         (172,854)           40375 - Unity Council         6,316         1,313         10,575         10,575         -           1,140,036         1,334,728         1,468,817         1,136,500         (332,317)

## SUMMARY FY2024-25 STUDENT AFFAIRS

						Change from	FY23-24
				FY23-24	FY24-25		
		FY21-22	FY22-23	Baseline	Proposed	Dollar	Percent
Division	Dept Fdescr	Actuals	Actuals	Budget	Budget	Change	Change
STUDENT AFFAIRS	11700 - Office of the Commandant	567,414	695,027	555,428	678,964	123,536	22.2%
	13100 - Educational Opportunity Pgrm	258,562	193,928	206,845	158,745	(48,100)	-23.3%
	13200 - Student Community Connection	4,115	4,167	3,500	3,500		0.0%
	20600 - CSU Community Programs	68,707	93,971	90,384	80,384	(10,000)	-11.1%
	30500 - Career Services	279,283	294,109	370,274	244,906	(125,368)	-33.9%
	30550 - Discipline & Conduct	83,898	164,626	104,000	4,000	(100,000)	-96.2%
	31000 - Health Center	965,514	1,054,757	777,563	701,430	(76,133)	-9.8%
	31100 - Disability Services	124,643	69,076	81,693	81,693		0.0%
	31500 - Financial Aid Administration	325,497	307,387	211,100	225,216	14,116	6.7%
	32000 - Dean of Students	304,604	326,529	294,118	294,118		0.0%
	33000 - Admissions and Outreach	972,841	1,165,993	963,825	895,055	(68,770)	-7.1%
	34000 - VP Student Affairs	361,466	477,144	387,047	387,047	0	0.0%
	34001 - Inclusion Initiatives			90,500	86,500	(4,000)	-4.4%
	34002 - Former Foster Youth		-	152,500	152,500	0	0.0%
	34003 - Counseling & Psychological Svc			307,728	306,720	(1,008)	-0.3%
	34500 - Orientation	114,926	132,236	130,003	65,000	(65,003)	-50.0%
	34600 - Edwards Leadership Prgm						
	34700 - Commencement	114,173	93,683	82,489	62,500	(19,989)	-24.2%
	34800 - Women in Maritime Leadership						
	34900 - Cadet Equity & Programs	256,584	510,199	293,140	293,140	-	0.0%
STUDENT AFFAIRS Total		4,802,226	5,582,833	5,102,137	4,721,418	(380,719)	-7.5%
Grand Total		\$4,802,226	\$5,582,833	\$5,102,137	\$4,721,418	(\$380,719)	-7.5%

## SUMMARY FY2024-25 UNIVERSITY ADVANCEMENT

						Change from	n FY23-24
		FY21-22	FY22-23	FY23-24 Baseline	FY24-25 Proposed	Dollar	Percent
Division	Dept Fdescr	Actuals	Actuals	Budget	Budget	Change	Change
UNIVERSITY ADVANCEMENT	47000 - University Advancement	993,437	1,252,708	880,590	788,494	(92,096)	-10.5%
UNIVERSITY ADVANCEMENT Total		993,437	1,252,708	880,590	788,494	(92,096)	-10.5%
Grand Total		\$993,437	\$1,252,708	\$880,590	\$788,494	(\$92,096)	-10.5%

# **SUMMARY FY2024-25**

California State University Maritime Academy Fiscal Year 2024/25 - 2026/27 Operating Budget Summary								
	<u>2024-25</u>	<u>2025-26</u>	<u>2026-27</u>					
State Appropriation Tuition Fees + Other Sources	\$ 42,560,0 11,767,5		\$ 41,254,500 12,599,010					
Total Revenue Sources	54,327,5	88 54,029,718	53,853,510					
Total Expenditures	55,441,4	19 54,880,351	54,000,180					
Total Surplus / (Deficit)	\$ (1,113,8	31) \$ (850,633)	\$ (146,670)					

## **BAC RECOMMENDATIONS**

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## ALL RECOMMENDATIONS WILL BE FORWARDED TO THE PRESIDENT FOR CONSIDERATION

# **NEXT STEPS**